HOW I INVEST USING A COMPUTER

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Please Note: Individual companies shown or discussed in this presentation have been used as examples only and are not intended as recommendations of any kind by Anava Capital Management LLC or any of its representatives.

HOW I INVEST

- THE ONLY FIXED RULE IS THAT THERE ARE NO FIXED RULES.
- THERE ARE TEMPORARY RULES. I TRY TO FIGURE OUT WHAT THEY ARE, AND ADAPT WHEN THEY CHANGE.
- I ALWAYS LOOK AT TOTAL RETURNS AFTER FEES, TAXES, AND ADJUSTED FOR INFLATION.
- I TRY TO KEEP EVERYTHING IN MY CORNER. I BUY GOOD INVESTMENTS AT GOOD TIMES. THE FIRST USUALLY KEEPS ME FROM LOSING EVERYTHING. THE SECOND USUALLY IMPROVES MY RETURNS. I DIVERSIFY IN CASE I'M WRONG.
- I BASE MY BUYING AND SELLING ON GETTING MY DESIRED COMBINATION OF RISK AND RETURNS.
- COMPUTERS ALLOW ME TO GET MORE AND BETTER INFORMATION AND MAKE BETTER ESTIMATES OF PROBABILITIES.
- ABOVE ALL, I TRY TO BE REALISTIC ABOUT THE MARKET AND MY OWN ABILITIES.



TYPES OF INFORMATION

QUALITATIVE

- NEWS
- PERSONAL EXPERIENCE
- OPINIONS OF OTHERS

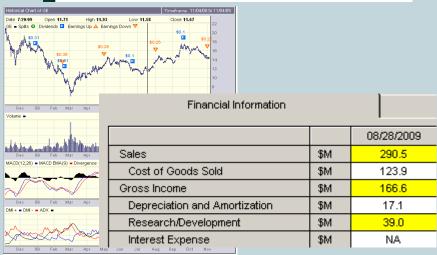
QUANTITATIVE

- FUNDAMENTALS
- PRICE & VOLUME DATA

PSYCHOLOGY

• PEOPLE ACT ON BELIEF, NOT ON TRUTH





Figures from: www.marketwatch.com, www.bigcharts.marketwatch.com, and AAII's Stock Investor Pro



MY BASIC SYSTEM

UNDERSTAND THE MARKET

- READ THE NEWS. IS THIS A PREDICTABLE MARKET?
- MATHEMATICALLY ANALYZE MARKET VOLATILITY AND TRENDS. COULD THEY CHANGE?

• UNDERSTAND THE INVESTMENT

- FUNDAMENTAL ANALYSIS FOR STOCKS AND BONDS
- INVESTMENT PHILOSOPHY AND HOLDINGS FOR FUNDS
- MONETARY SYSTEM FLUCTUATIONS
- **ETC**

USE DEFINITE BUY AND SELL RULES

- THIS CAN OFTEN BE DONE JUST BY LOOKING AT CHARTS.
- CHANGE THE SYSTEM WHEN IT STOPS WORKING. GET OUT OF THE MARKET WHILE YOU FIGURE OUT WHAT DOES WORK.



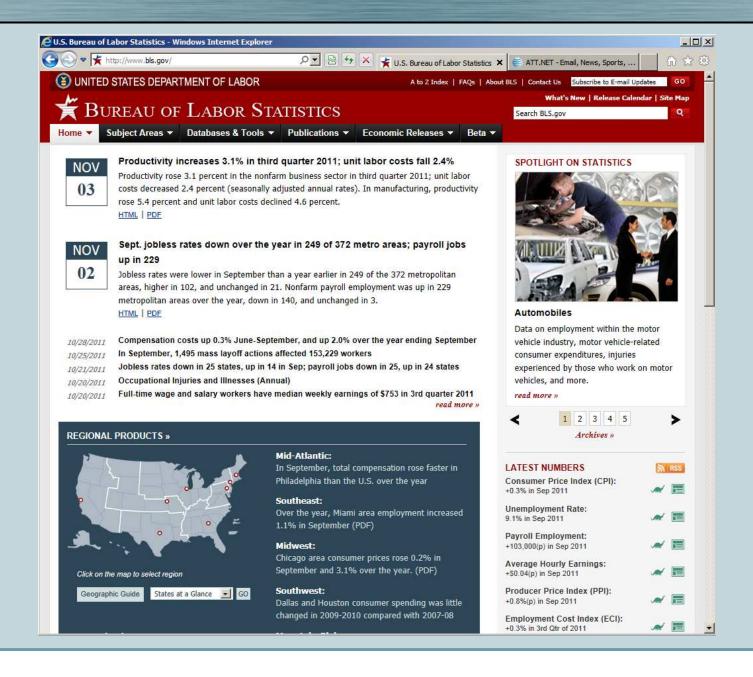
GENERAL ECONOMIC DATA

BUREAU OF LABOR STATISTICS

- THE PLACE TO GO FOR DATA ON INFLATION
- ALSO INCLUDES DATA ON UNEMPLOYMENT, EARNINGS, PRODUCTIVITY AND OTHER LABOR – RELATED DATA
- FRED FEDERAL RESERVE ECONOMIC DATABASE
 - DATA FROM MANY SOURCES, NOT JUST GOVERNMENT
 - BANKING, INTERNATIONAL DATA, EXCHANGE RATES,
 INTEREST RATES, GDP, RESERVES & MONETARY BASE, ETC
 - REGIONAL BUSINESS DATA
 - PRICES OF COMMODITIES
 - OVERALL ECONOMIC SUMMARY DATA BY COUNTRY
- SEARCH ENGINES GOOGLE, YAHOO, ETC
 - VERY USEFUL BUT BE CAREFUL OF YOUR SOURCES.
 - EXAMPLES OF (USUALLY) GOOD SOURCES ARE TRADE ASSOCIATIONS AND COMPANIES



THE BUREAU OF LABOR STATISTICS





A PERSONALIZED INFLATION INDEX?

Table 1 (2007-2008 Weights). Relative importance of components in the Consumer Price Indexes: U.S. city average, December 2010 (Percent of all items)

ONLY A SAMPLE – THERE ARE AROUND 300 SUCH ITEMS. THIS IS HOW THEY ARE WEIGHTED. THE INFLATION FIGURES FOR EACH OF THESE ITEMS ARE PUBLISHED ONCE A MONTH WITH BOTH AVERAGE VALUES AND SPECIFIC VALUES FOR GIVEN REGIONS OF THE COUNTRY.

	CPI-U	CPI-W
	All Urban	Wage Earners
	Consumers	and
		Clerical Workers
Expenditure category		
All items	100.000	100.000
Food and beverages	14.792	16.401
Food	13.742	15.315
Food at home	7.816	8.906
Cereals and bakery products	1.090	1.236
Cereals and cereal products	.350	.402
Flour and prepared flour mixes	.039	.044
Breakfast cereal	.194	.225
Rice, pasta, cornmeal	.118	.132
Bakery products	.739	.834
Bread	.212	.243
Fresh biscuits, rolls, muffins	.109	.125
Cakes, cupcakes, and cookies	.197	.225
Other bakery products	.220	.241

YOU CAN CALCULATE YOUR OWN CPI INDEX WITH THIS DATA AND THE MONTHLY VALUES FOR EACH ITEM..

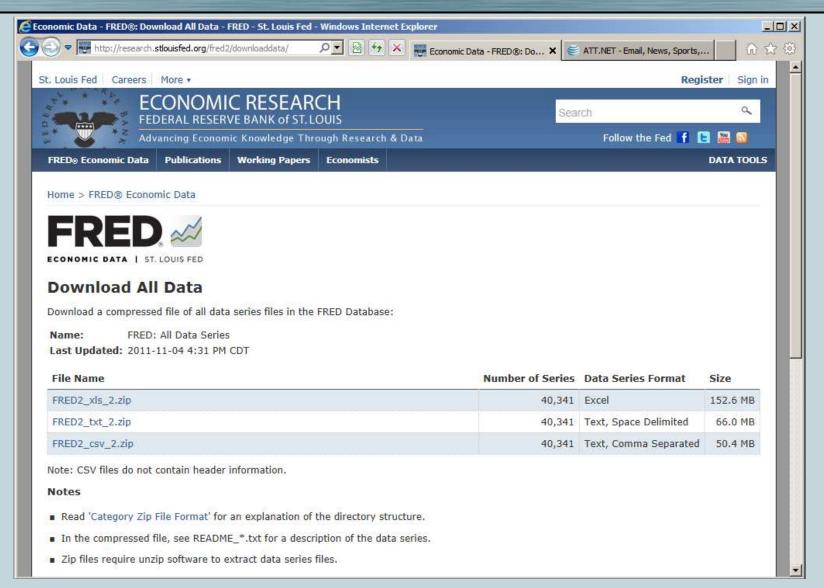


FEDERAL RESERVE ECONOMIC DATABASE





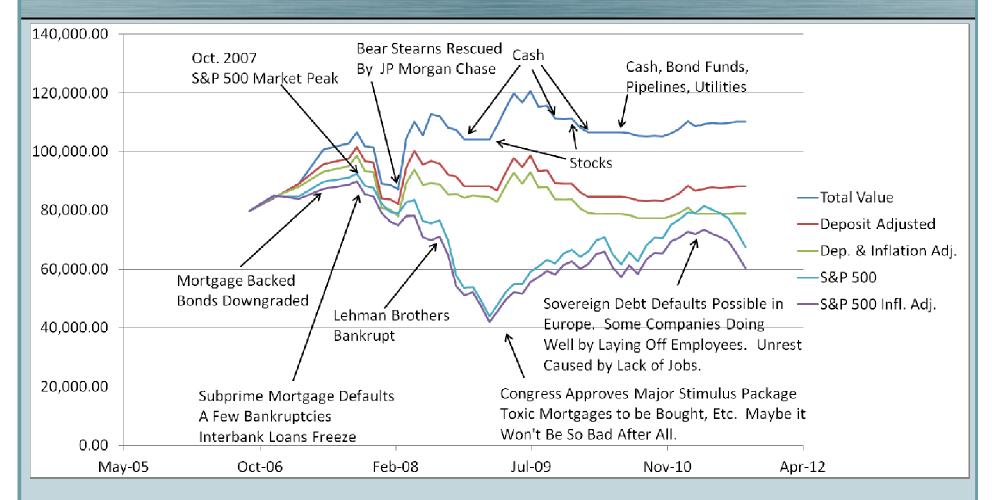
AN AMAZING OFFERING FROM FRED



WHERE ELSE CAN YOU DOWNLOAD ALL THAT DATA IN A SINGLE FILE?



AN ACTUAL IRA I OWN



This is a real IRA I have had for some time. What happened through the recent and ongoing problems gives some insight on some different tactics and their results

CURRENT HOLDINGS

- 1. ED CONSOLICATED EDISON ONE OF THE BIGGEST AND BEST KNOWN UTILITIES AROUND, AND CURRENTLY ONE OF MY MOST PROFITABLE INVESTMENTS. TENDS TO MOVE AGAINST THE MARKET
- 2. WVVI WILLAMETTE VALLEY VINYARDS A VINYARD RUN BY A MAN WHOSE MAIN PROBLEM IS THAT HE SELLS MORE WINE THAN HE MAKES. HE MAY SELL OUT TO A BIG PRODUCER SOME DAY, BUT IF ANYTHING HAPPENS TO HIM YOU COULD LOSE EVERYTHING. IT'S VERY ILLIQUID. THE PRICE MOVES WITH ITS OWN BUSINESS, NOT THE MARKET.
- 3. HEP HOLLY ENERGY PARTNERS THEY GAVE A TALK HERE A WHILE AGO. RUNS PIPELINES FOR MOSTLY REFINED PETROLEUM PRODUCTS AND HAS A GOOD DIVIDEND. THE PRICE MOVES WITH THE MARKET, BUT NOT TOO MUCH.
- 4. PGNDX PIMCO GNMA MUTUAL FUND
- 5. VFIJX VANGUARD GNMA MUTUAL FUND
- 6. VBIRX VANGUARD SHORT-TERM BOND MUTUAL FUND
- 7. CASH IN VARIOUS FORMS

ONLINE DEMO

THE REST OF THIS TALK WILL BE ON LINE.
THE POINT IS TO GIVE YOU AN IDEA OF HOW
I ACTUALLY MAKE BUY AND SELL
DECISIONS.

WE PROBABLY WON'T GET THROUGH EVERYTHING IN THE TIME AVAILABLE, BUT I CAN SHOW EXAMPLES OF SOME VERY DIFFERENT INVESTMENTS.

KEEP IN MIND THAT I DON'T NECESSARILY RECOMMEND ANY OF THE SECURITIES I'LL DISCUSS. PAST PERFORMANCE IS TRULY NOT TO BE TRUSTED. I COULD BE ENTIRELY IN CASH NEXT WEEK.