

# Two Leading Indicators That Predict Recessions and the Stock Market Crash That Follows

# **AAII Silicon Valley**

# Disclosures

The presentation is being provided for informational purposes only and should not be used or construed as a recommendation of any security, sector or investment strategy.

The opinions in this presentation are as of the date of the presentation.

Stock and bond markets are volatile and can decline significantly in response to adverse issuer, political, regulatory, market, or economic developments as well as interest rate risk, inflation, credit and default rates. In addition, foreign securities are subject to interest rate, currency exchange rate, economic and political risks, all of which are magnified in emerging markets.

The S&P 500 Index is a market capitalization weighted index of 500 widely held stocks often used as a proxy for the stock market.

Consider the investment objectives, risks, charges, expenses, and instruments used to implement a strategy before investing.

Past performance is no guarantee of future results or returns.

Investing involves risk, including risk of loss.

Delta Investment Management is a California registered investment advisor. The firm is based in San Francisco, CA. For more information, please visit www.deltaim.com or call (415) 249-6337.



# **Delta Investment Management**

Delta is a Registered Investment Advisor (RIA) headquartered in San Francisco. Delta's wealth management services have an emphasis of avoiding major bear markets. Delta manages separately managed accounts at TD Ameritrade and Charles Schwab for qualified retirement accounts (IRAs) and non-qualified accounts for individuals, trusts and corporations.



#### Nicholas Atkeson, Principal

Mr. Atkeson has over 20 years of industry experience. Prior to founding Delta Investment Management, Mr. Atkeson was a partner and portfolio manager of Delta Force Capital and held senior positions at Banc of America Securities, ThinkEquity and Susquehanna International Group. Mr. Atkeson is co-author of "Win By Not Losing: A Disciplined Approach to Building and Protecting Your Wealth in the Stock Market by Managing Your Risk" published by McGraw Hill (2013). He is also an editor of investment newsletters. Mr. Atkeson graduated from Haverford College with a BA in Economics and from Stanford University Graduate School of Business with a MBA.



#### Andrew Houghton, Principal

Mr. Houghton has over 20 years of industry experience. Prior to founding Delta Investment Management, Mr. Houghton was a partner and portfolio manager of Delta Force Capital and held senior positions at ThinkEquity, Banc of America Securities and Susquehanna International Group. Mr. Houghton is co-author of "Win By Not Losing: A Disciplined Approach to Building and Protecting Your Wealth in the Stock Market by Managing Your Risk" and is also an editor of investment newsletters. Mr. Houghton has a BA in Economics from Boston University and served as a Peace Corps Volunteer in Togo, West Africa.

MANAGEMENT

# **Delta Investment Philosophy**

- We believe there are periods in market cycles to be fully invested and there are other periods not to be fully invested
- ❖ As such, we believe it is necessary to be proactive in managing money
- ❖ As active managers, we follow market-tested, proven investment disciplines
- During bullish cycles, we seek to invest in the strongest performing assets
- During bearish cycles, we seek to preserve capital by reducing exposure to risk assets
- We believe diversification in both asset type and asset allocation methodology strengthens portfolio performance through the full investment cycle



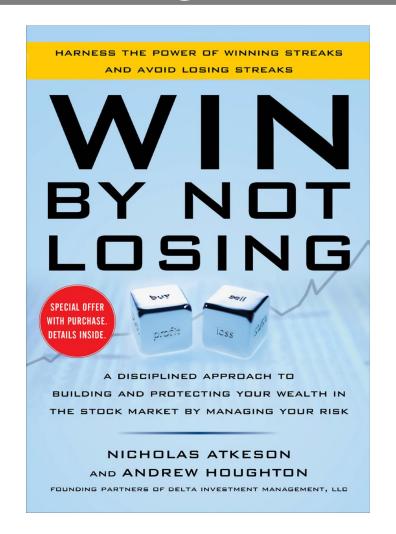
### **Invest With Delta**

- An Active and Engaged Partnership to Achieve Your Financial Goals
- Alignment of Your Interests with Our Interests: Fiduciary to build and protect your wealth
- Comprehensive Wealth Management Solutions
- Focus on Your Absolute Returns
- Pro-active Downside Risk Mitigation We Actively Protect Your Money
- Transparency of Process and Holdings
- Personalized Service



# Win by Not Losing

# Book Available On Amazon





# **Weekly Newsletter**



**Delta Insights** 

a weekly commentary on investing

Delta Investment Management is a registered investment advisory firm headquartered in San Francisco.

Delta welcomes discussions with individuals seeking investment advice and advisors seeking a new partner.

Delta manages stock and bond portfolios at Schwab and TD Ameritrade.

Please contact Delta at <a href="mailto:info@deltaim.com">info@deltaim.com</a> or 415-249-6337 if you would like to learn more how we can be your partner.

# The Hidden Risks of "Safe" Assets

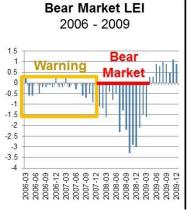
April 6, 2018

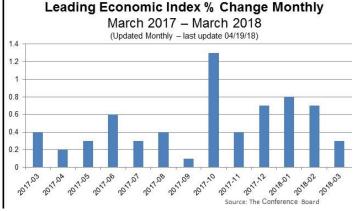
Dear Nick,

Money managers often advise clients who would like more safety in their portfolios to increase the weighting of bonds versus stocks. Historically, bonds have experienced lower volatility than stocks. Volatility (standard deviation) is one way risk is measured in finance.



### **Stock Market Dashboard**





MARKET SENTIMENT IS

#### **BULLISH**

THIS WEEK'S NUMBER IS

51.2

Our technical indicator increased this week from 45.9 to 51.2

#### **INDICATOR STATISTICS**

Consecutive Bullish Weeks:	1
Cycle Inception Date:	5/10/2018
Range:	51.2
Mean:	NA
Bullish Weeks YTD:	13
Bearish Weeks YTD:	6
*S&P 500	NA
*DJIA	NA
*NASDAQ	NA

<sup>\*</sup> Percentage change during current cycle





### Delta MSI in Barron's

BARRON'S M57

#### Market Laboratory • Indicators

-0.766

818

406

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MONEYRATES					
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4,144,381 + 15,779 +1,885,948

1,234,945 -1,422 + 76,623

86,287 + 11,000 + 16,216

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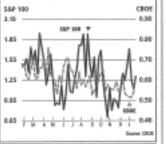
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-129

#### CROE PUT/CALL RATIO vs SRP 100

Readings in the CROE equity put-oal ratio of 68:100 and in the S&F 100 of 125:100 are considered bullish, for instance, Bearish signals flush when the opative pot-call level reaches the vicinity of 20:300 and the index yatis hits 75:100.



#### DELTA MARKET SENTIMENT INDICATOR

The Delta MSI measures the position of ~3,600 stocks relative to an intermediate-term moving average crossover (MAC) point. When greater than 50% of the stocks followed are above this MAC point, the market is bullish and equities are attractive. When the indicator is below 50%, risk is elevated and stock exposures should be reduced. Manager uses discretion on asset allocation when MSI is 50% +/-3%.

Current Sentiment	Week	Ago	Age
BULLISH	52.1%	67.4%	65.2%

Current Market Exposure: 100% Equities, 0% Bonds, 0% Cash Source: Delta Investment Management www.deltaim.com, (415) 249-6337

ulanualization aspected	lar comstance -	- replant	ind by
Long-Termi Syra+i	010	1.98	6.00
5-Year Defittington C	0.18	0.79	5.90
SHRIndth Accounts - c	538	136	641
12.Month/orth.c	0.00	0.29	6.03
Editorii Carifor	0.16	8.10	6.11
Bankingsey Bankery	9.12	8.76	9.10
39-Year Fixed Conv	0.00	3.84	9.1
Tannie Mae Home Loan:			
Eurodolfur avg-s	0.36	9.29	6.31
Other Money Rates			

wooldy swerage basis. Sources: Tulleti/Indoor inform. SX Financial Information, p-Bankson,

#### DELTA MARKET SENTIMENT INDICATOR

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52.7% 67.4% Cornert Market Expenses: 180% Equation, PS/Sends, O'S Cody Source Delia Investment Management reuse deltaim com, (415) 249

#### \$30H,000 -16,701 + 79,807 Labort Proc.Wh. Wh/N: Tr.Age Wh. Chie. Chie. MITURE 2,471,600 4.66 1,600,291 1.58H,763 1.471,908 446 1300,707 Required Pes IV 102,244 129,980 2.89 111,462 Excess Reserves: 2,448,639 2,345,610 459 1,521,890 Borossé/Feserves 119 982 -21.71

Francisco Control (CV) Monetary Base

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0.78	0.20	53.85 105.13
		105.13
4 855		
1.60	0.79	106.06
2.86	1.90	44.42
3.53	2.05	39.45
783	1,071	-26.80
4.21	5.29	29.18
	4.21 econa	

#### INVESTOR SENTIMENT READINGS

High bullish readings in the Consensus stock index or in the Market Vancutuck index usually are signs of Market Laps; low ours, market boltome.

	Proces.	40*	Age
Consensus Index			
Cansensus Bullish Sentiment	80%	7.7%	72%
Source: Consumus Inc., P.	D Box 5305	26 Indipend	ence, Me.
Historiaalidatiourualidakset (1000) 00			
ANtitudex			
Delian	32.2%	35.7%	39.8%
Dearish	32.6	23.8	21.5
Reutral	35.1	38.1	38.5
Source American	Association	of Individual	imapters.
RCD N. Hitchingson form.	Chicago, III.	409(1) [212]	399-0179.
Market Vane			
Redinite Companyors	8150	49%	ARN.

Source Market Name, F.O. Burn 19490. Peudore, CV9110996363995-1658 TIM Group Market Sentiment Indicate Formely First Coverage) 54.5% 53.7% 54.3% Source: TitleGroup 101 Arch 14, Suite 1765

#### Boston, MAGET 18 (KTT/1813-81) 69. Smoopport@rimgroup.com

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MI M2		(19980.3) (19987.9)		1.07
Tyrus Mireelacensked January 2.1:				
Mit Mailtipiler (St. Louis Fed)	8,699	0.718	0.881	-29.66
Monthly Menus Supply				
Month-ended becomber		/2012.2	****	
MR		10008.3		5.35

#### POREIGN EXCHANGE

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tions provide fewer units of fereign currency per dellar.					
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3-months/forward	.870	.900	1.1498	1.198	
6 months forward	ARIN	.8002	1.9900	1,989	
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Direct (Not)	.416	.4476	24138	2.946	
Canada (Tolar)	.890	.867	1.7138	1.108	
Chille (Fred)	.004888	.001817	565.59	996.9	
China (Ferminic)	.3600	.364	6.0009	6.047	
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Enventor (UEDOW)	1.0081	1.000	1.0001	1.000	
Egypt/Point(-)	.1437	.1407	59000	5.901	
Hong/Cong/Colur)	.2388	. 1388	1.3945	1.763	
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manife formard	128900	006777	100.03	108.3	
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doeden(2me)	1.4191	1.4142	.3067	.300	
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Pers (rev 10)	46367	46367	48.334	46.31	
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INVESTMENT MANAGEMENT

# Focus on Risk Management

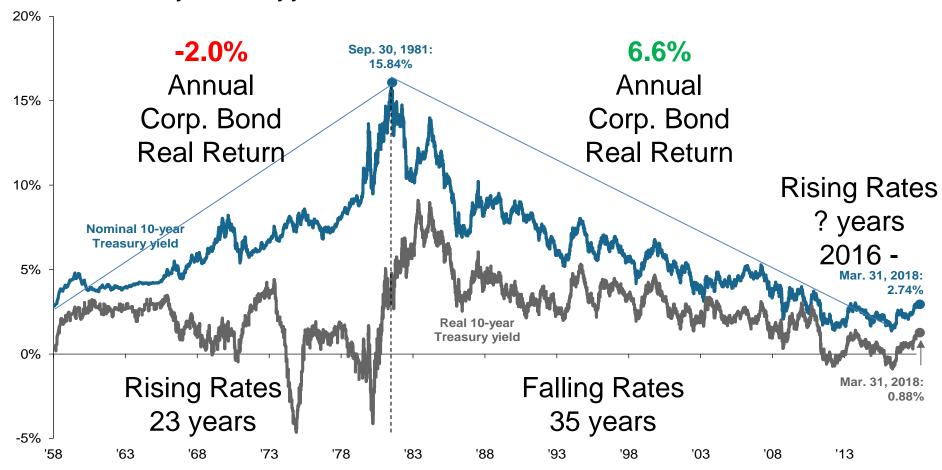
How do your grow and protect your assets?

- a. If you own bonds, what happens if rates rise?
- b. If you own stocks, how bad is the bear market going to get?



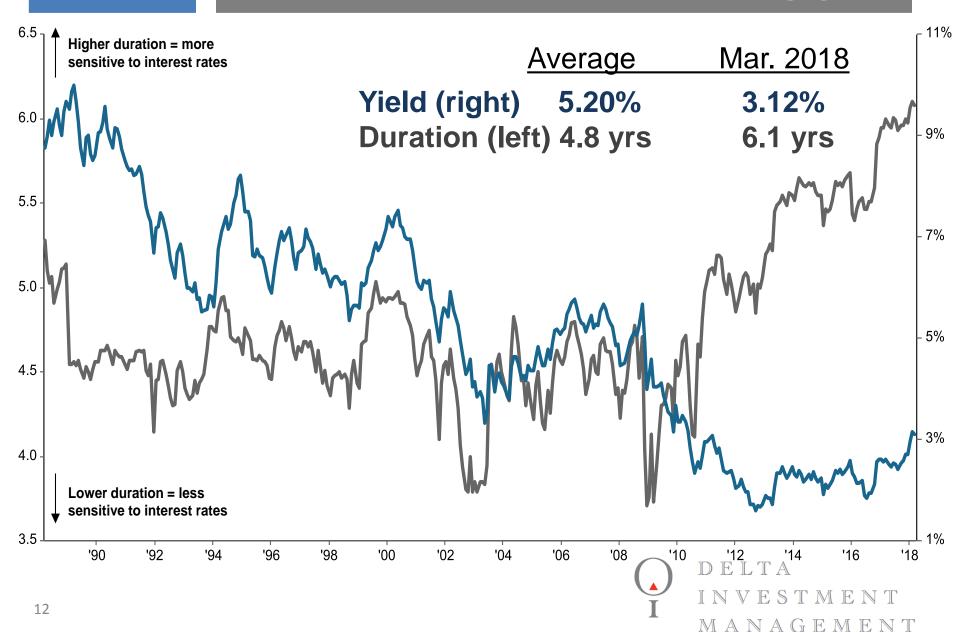
### **Bonds in a Low Rate Environment**

#### Nominal and real 10-year Treasury yields

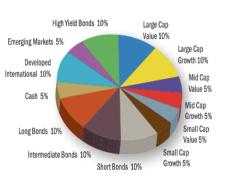




### **Duration and Yield of the AGG**



# **Traditional Risk Management**



# 60/40 Stock/Bond Portfolio 10-Year Average Annual Return: 4.01% Maximum Drawdown: -41%

60/40 Stock/Bond Composite Index (MSCI/Citi) No deduction of fees, expenses, or taxes Through 12/31/2017

Vs.

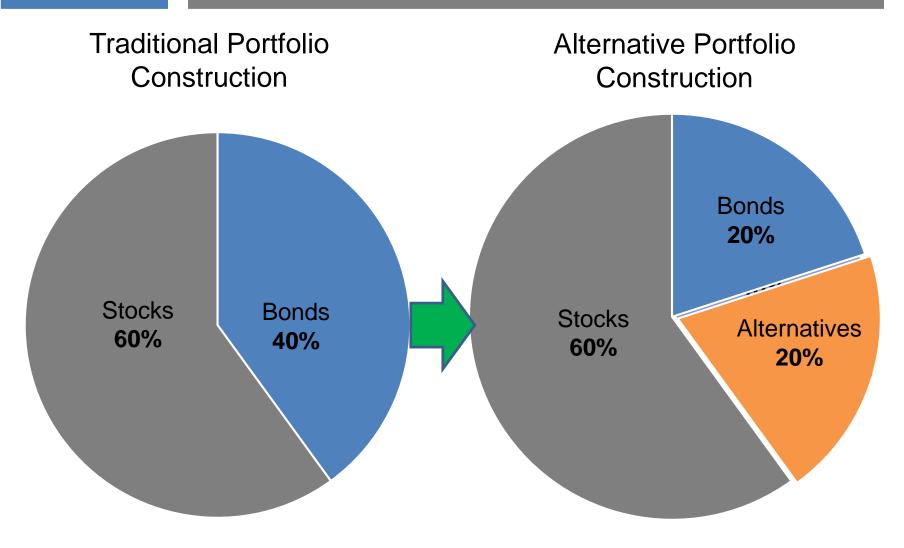


## S&P 500 Index 10-Year Average Annual Return: 8.13% Maximum Drawdown: -55%

No deduction for fees, expenses or taxes Through 12/31/2017



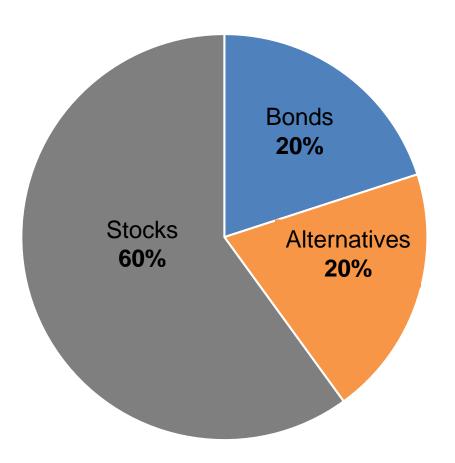
## The Role of Alternatives





### The Role of Alternatives

# Alternative Portfolio Construction



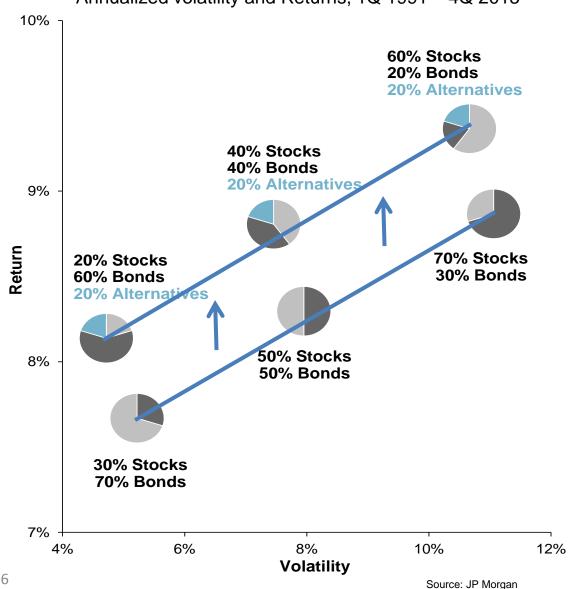
#### Sample of Alternatives Considered:

- Convertible Bonds
- Long/Short Mutual Funds
- Tactical Equity Strategies
- Floating Rate Securities



### The Role of Alternatives

Annualized volatility and Returns, 1Q 1991 – 4Q 2015

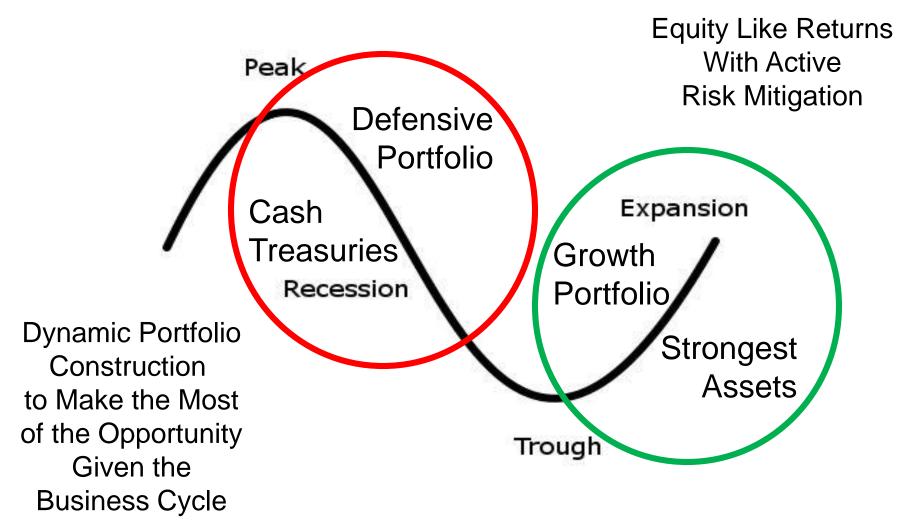


Benefit of Alternatives Approach

Traditional Style Box Investing



# Managing Risk Through the Cycle





### **Stocks Big Picture**

How bad is this bear going to get?

Two ways to think about the market:

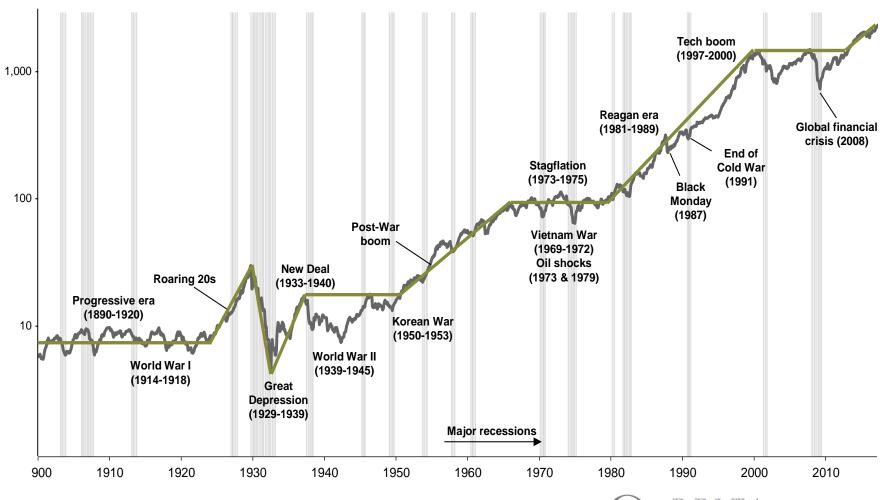
- 1. How the market rises
- 2. How the market falls



# **Stock Market Stair-Steps Higher**

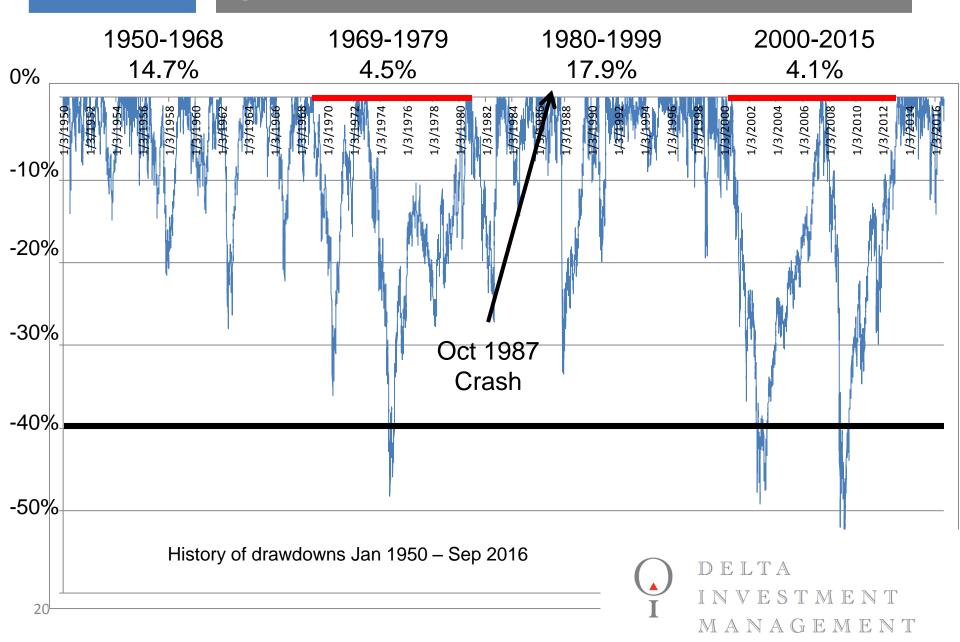
#### **S&P Composite Index**

Log scale, annual





### **Stock Market Drawdowns**



### **Stock Market Declines**

# Declines in the S&P 500 Since January 3,1950 Through December, 2017 68 Years of Market History

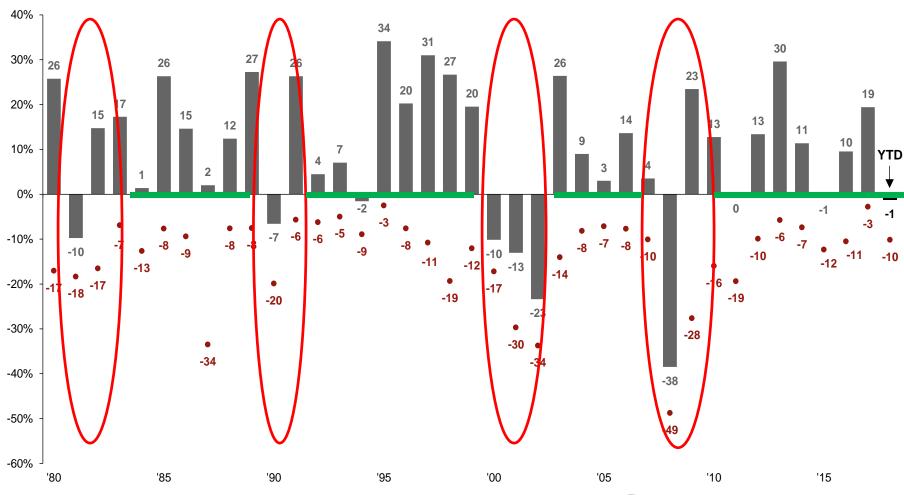
Decline %	Number	Avg. Length of Decline in Months	Avg. Time To Recovery in Months
5-10	41	1	1
10-20	11	4	3
20-30	4	11	8
30-40	2	9	15
40+	3	23	60



### S&P 500 Returns and Drawdowns

#### S&P 500 intra-year declines vs. calendar year returns

Despite average intra-year drops of 13.8%, annual returns positive in 29 of 38 years



Source: JP Morgan Asset Management



## **Avoiding Recessions**

1. Leading Economic Index

2. Treasury Yield Curve



The Ten Components of The Conference Board Leading Economic Index® for the U.S. Include:

- Average weekly hours, manufacturing
- 2. Average weekly initial claims for unemployment insurance
- 3. Manufacturers' new orders, consumer goods and materials
- ISM® Index of New Orders
- 5. Manufacturers' new orders, nondefense capital goods excluding aircraft orders
- 6. Building permits, new private housing units
- 7. Stock prices, 500 common stocks
- 8. Leading Credit Index™
- 9. Interest rate spread, 10-year Treasury bonds less federal funds
- 10. Average consumer expectations for business conditions



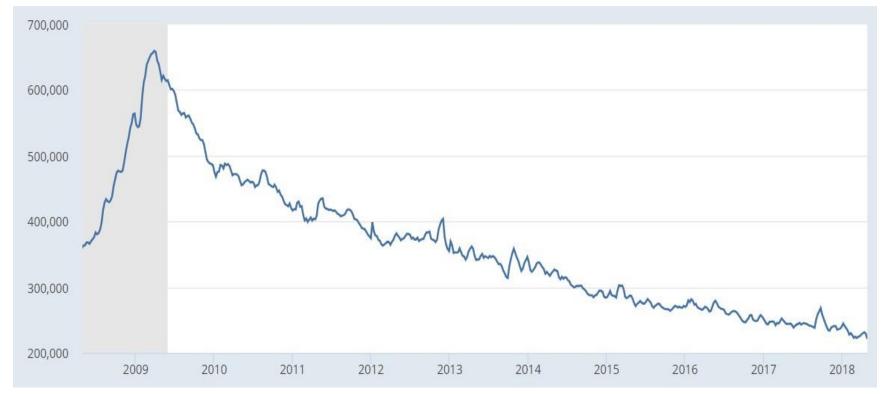
#### 1. Average weekly hours, manufacturing



Source: St. Louis Fed, US Bureau of Labor Statistics



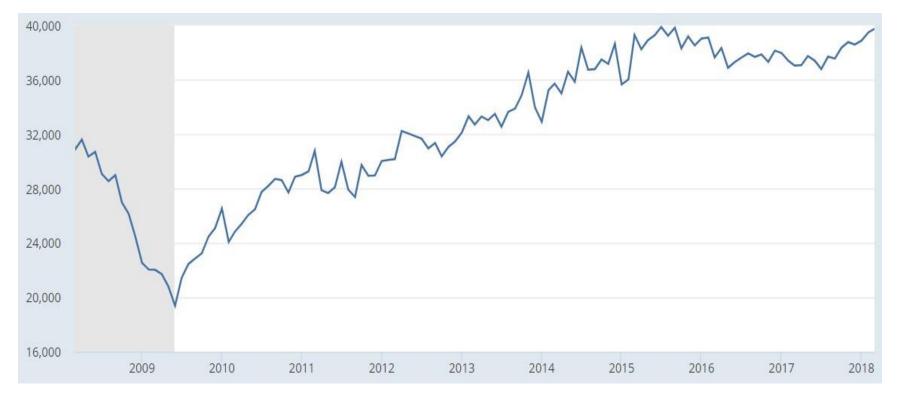
#### 2. Average weekly initial claims for unemployment insurance



Source: St. Louis Fed, US Employment and Training Administration

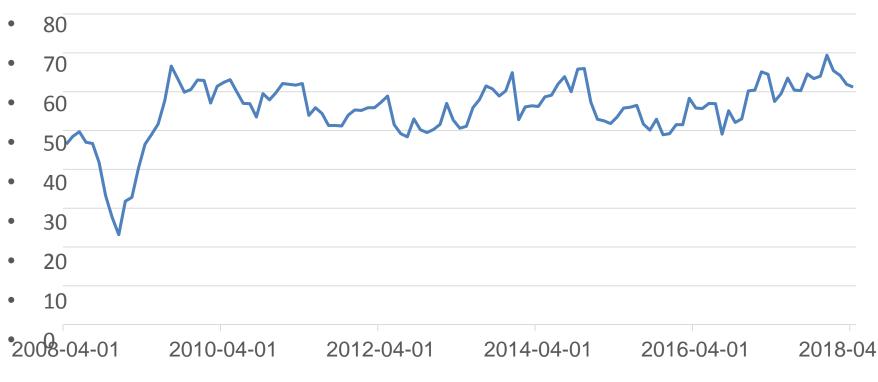


#### 3. Manufacturers' new orders, consumer goods and materials



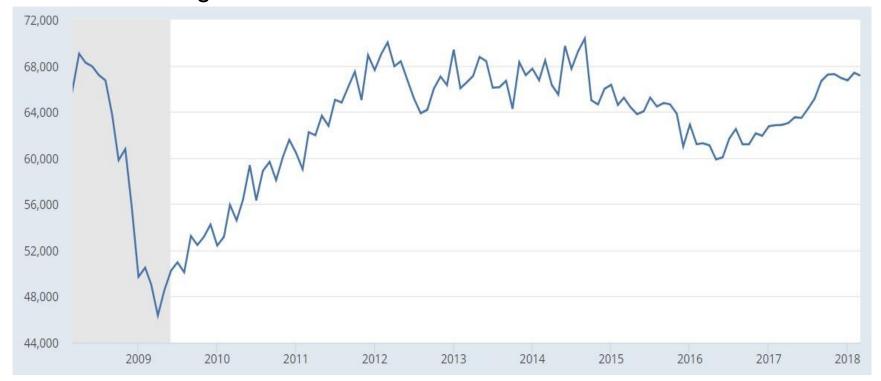


4. ISM® Index of New Orders



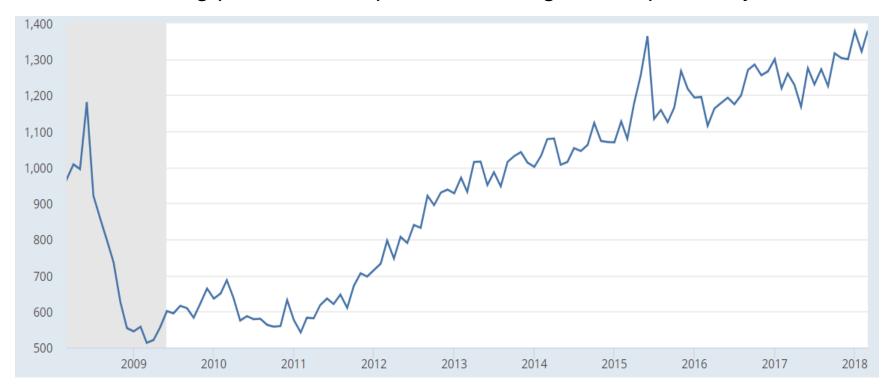


5. Manufacturers' new orders, nondefense capital goods excluding aircraft orders





#### 6. Building permits, new private housing units – past 10 years





#### 6. Building permits, new private housing units since 1960





#### 7. Stock prices (S&P 500)



Source: Stockcharts.com



#### 9. Interest rate spread, 10-year Treasury bonds less Fedfunds



Source: St. Louis Fed



#### 10. Average consumer expectations for business conditions



Source: University of Michigan

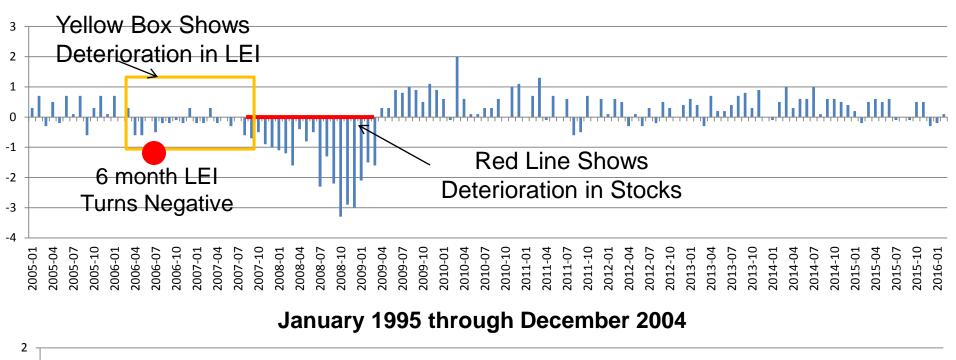


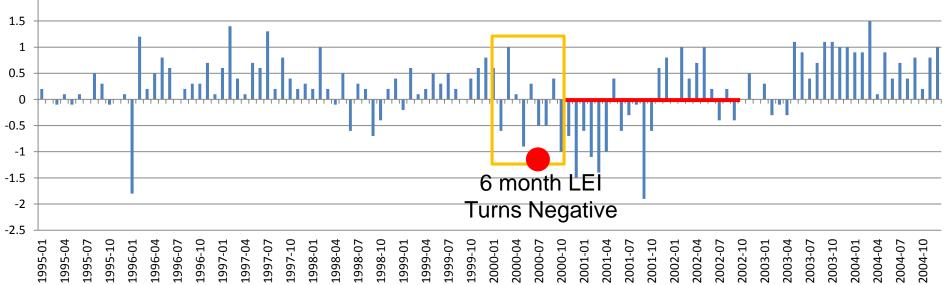
#### 8. Leading Credit Index

- 2-years Swap Spread (real time)
- LIBOR 3 month less 3 month Treasury-Bill yield spread (real time)
- Debit balances at margin account at broker dealer (monthly)
- > AAll Investors Sentiment Bullish (%) less Bearish (%) (weekly)
- Senior Loan Officers C&I loan survey Bank tightening Credit to Large and Medium Firms (quarterly)
- Security Repurchases (quarterly) from the Total Finance-Liabilities section of Federal Reserve's flow of fund report.

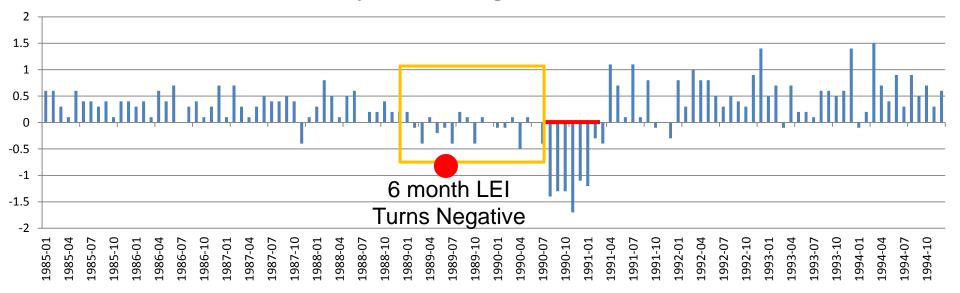


# Leading Economic Index (LEI) % Change Monthly January 2005 through February 2016

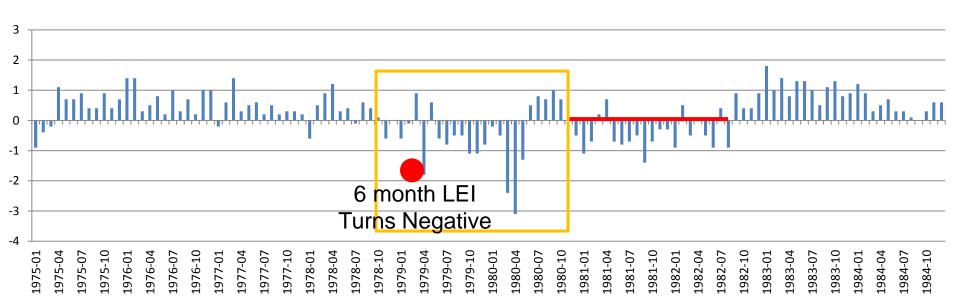




January 1985 through December 1994



#### January 1975 through December 1984

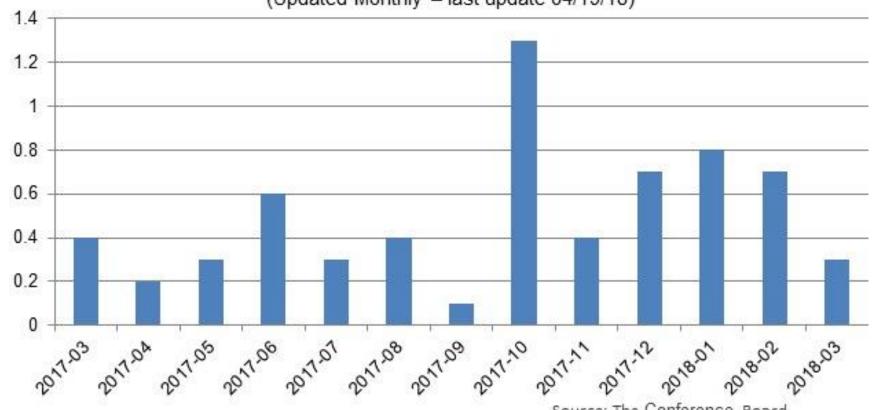


# Leading Economic Index

#### **Monthly % Change**

March 2017 - March 2018

(Updated Monthly – last update 04/19/18)



Source: The Conference Board



MANAGEMENT

# Yield Curve: 10 Year Minus 2

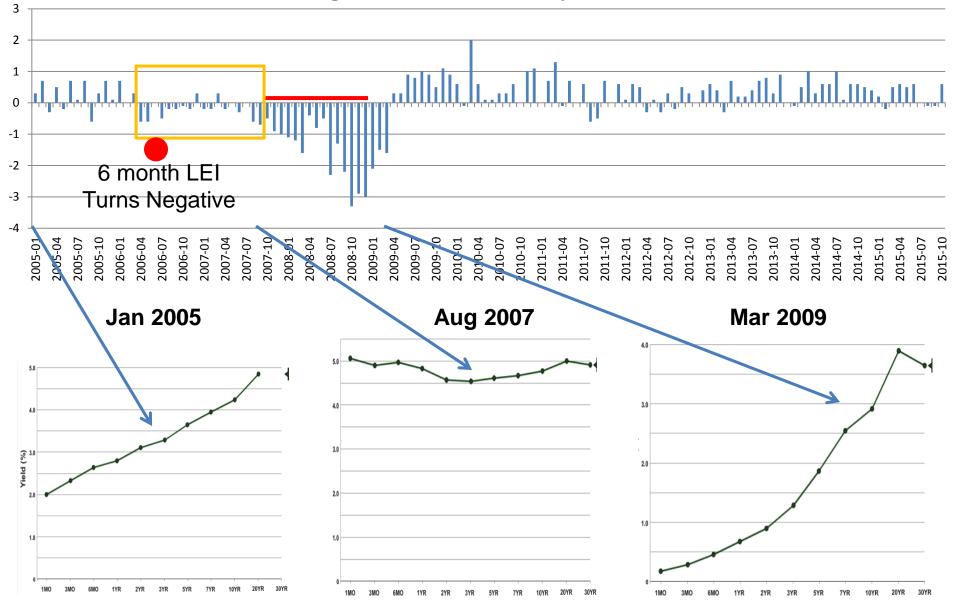
#### **Grey Bars Mark Recessions**

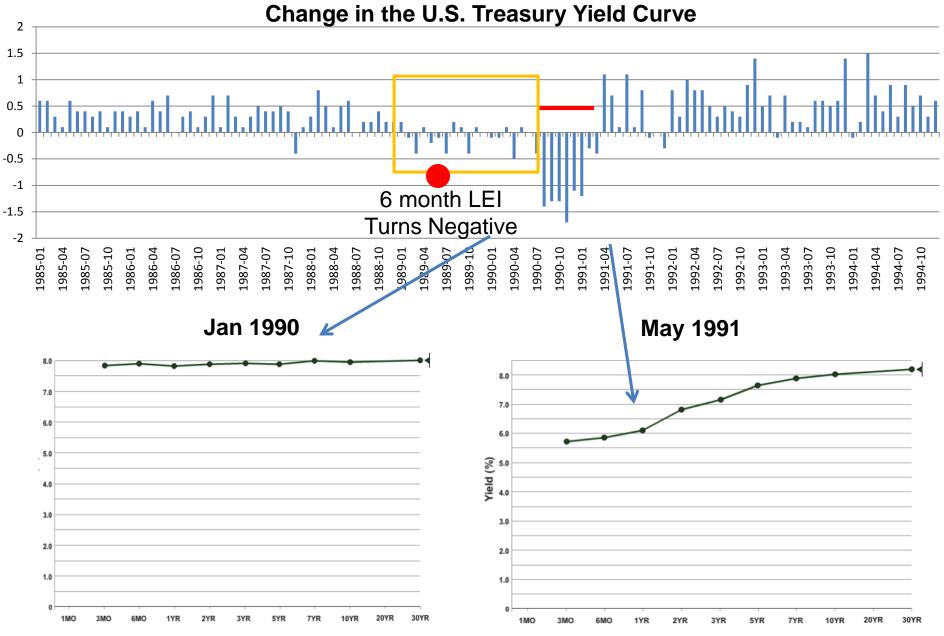


Source: Federal Reserve Bank of St. Louis

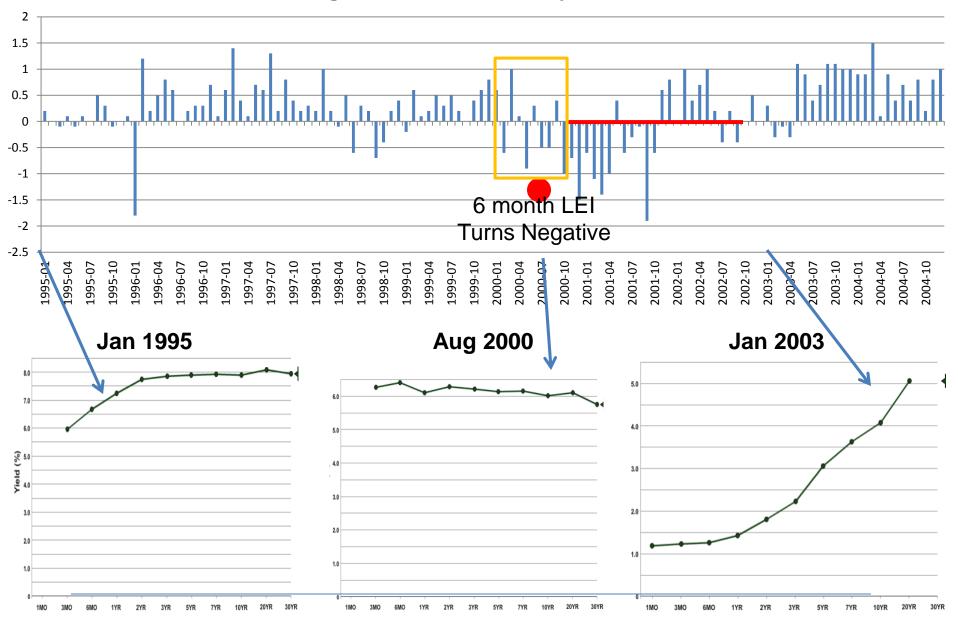


Change in the U.S. Treasury Yield Curve



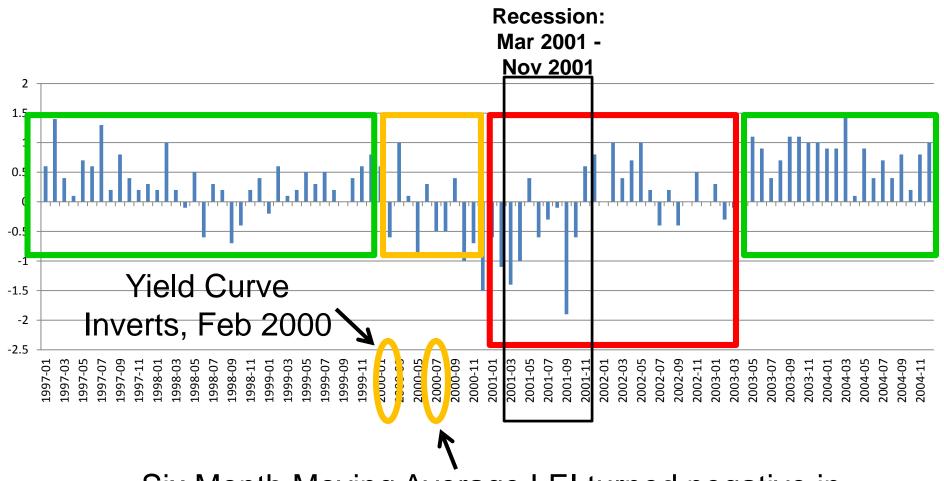


Change in the U.S. Treasury Yield Curve



# Leading Economic Index (LEI)

Jan. 1997 - Dec. 2004

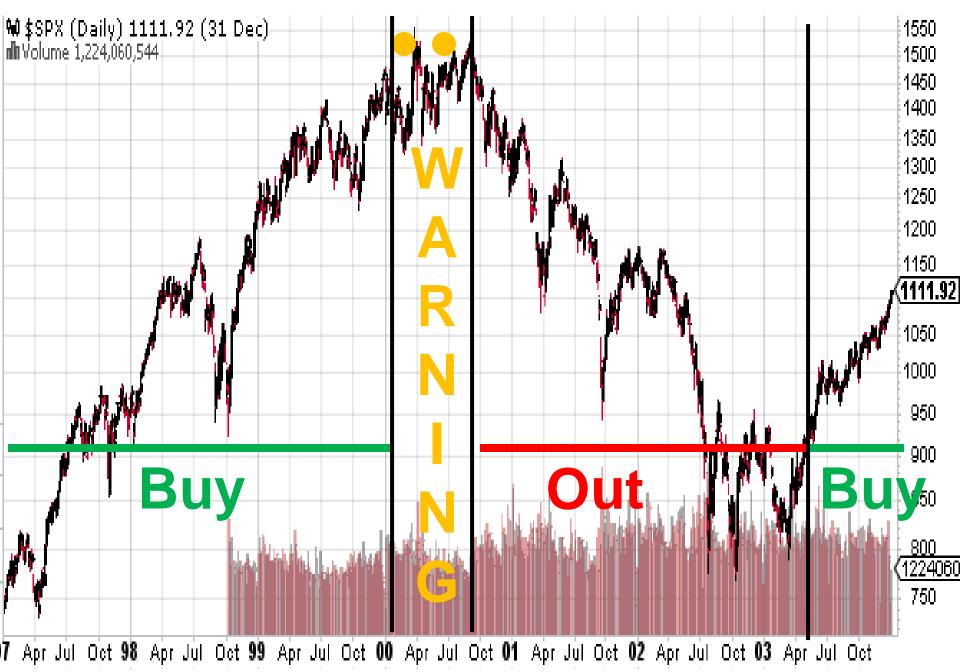


Six Month Moving Average LEI turned negative in July 2000



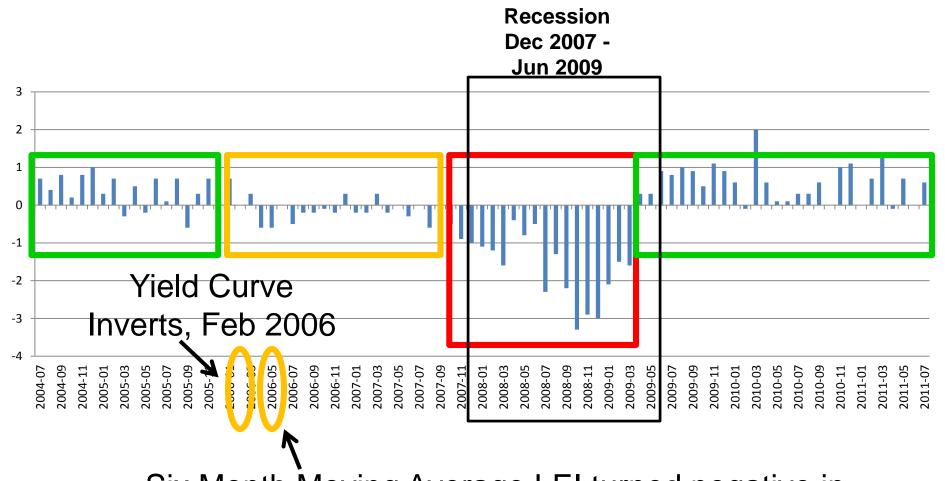
Stayed below zero until March 2002

### **S&P 500 Index '97 - '04**



# **Leading Economic Index (LEI)**

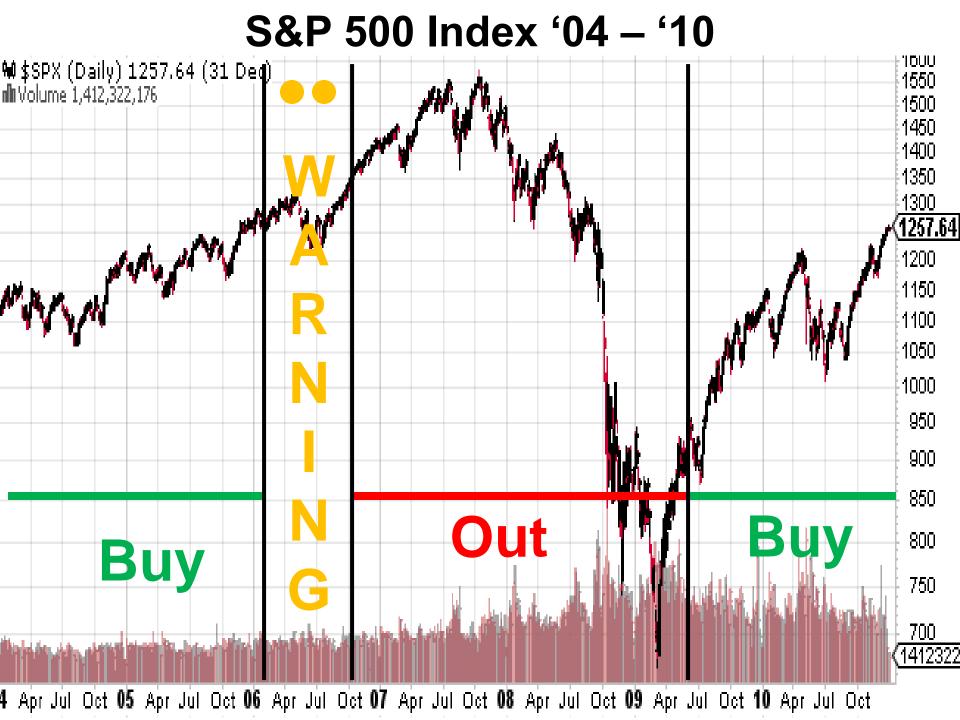
July 2004 - July 2011

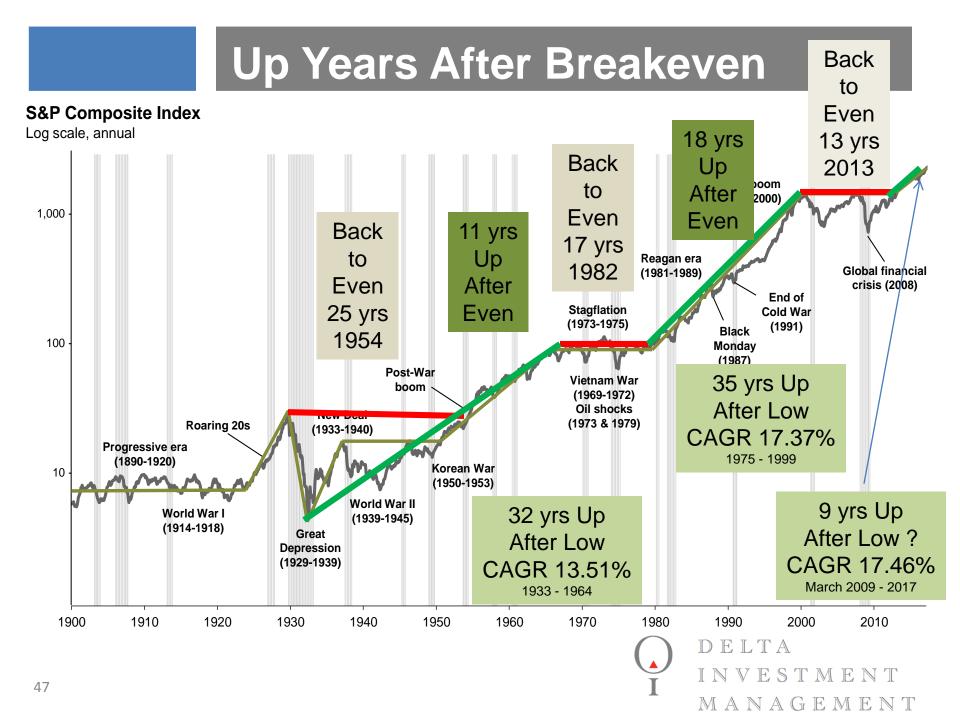


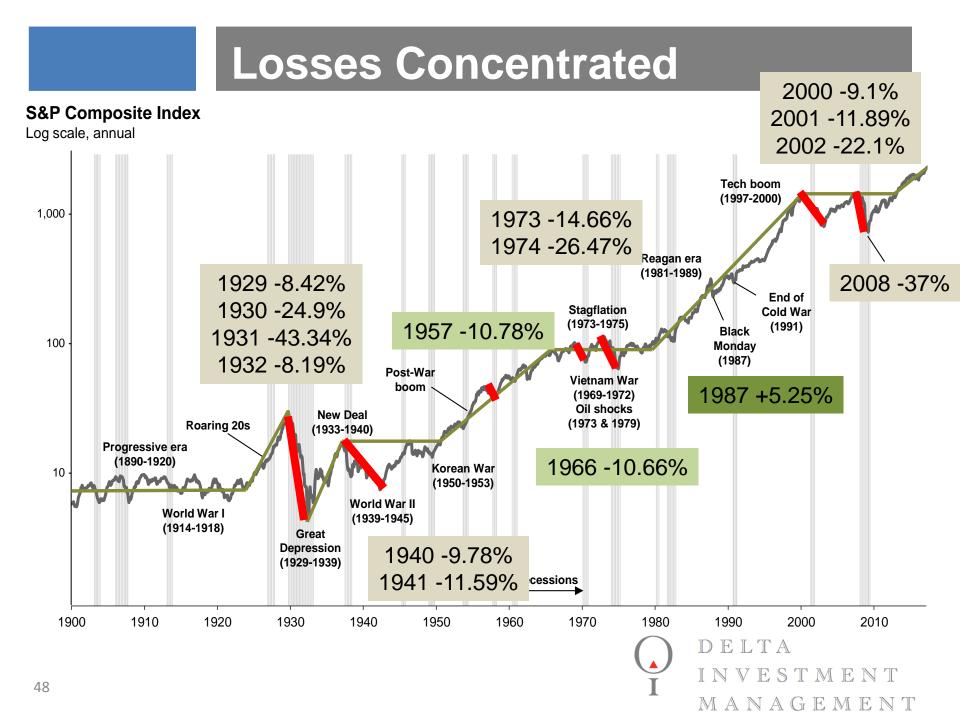
Six Month Moving Average LEI turned negative in May 2006



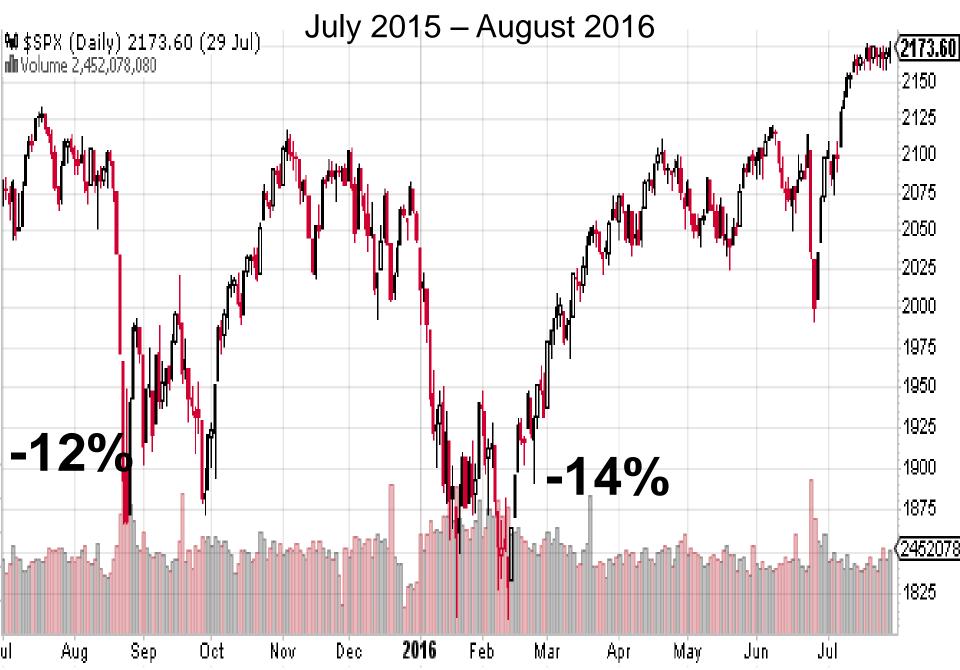
Stayed below zero until July 2009



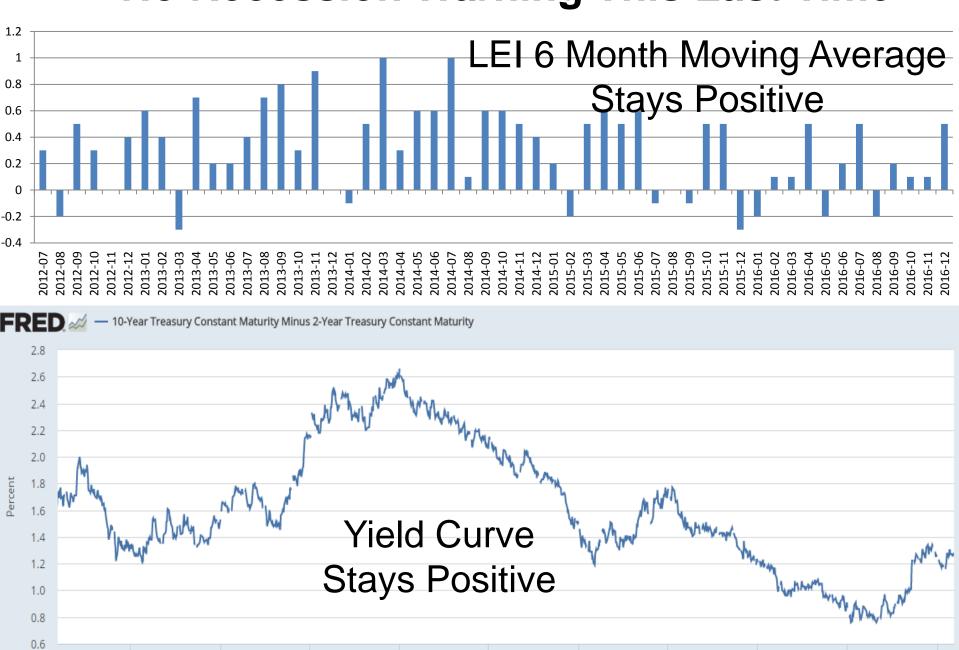




## S&P 500 Index



# No Recession Warning This Last Time



2014-07

2015-01

2015-07

2016-01

2017-01

2016-07

2012-07

2013-01

2013-07

2014-01

## **Stock Market Outlook**

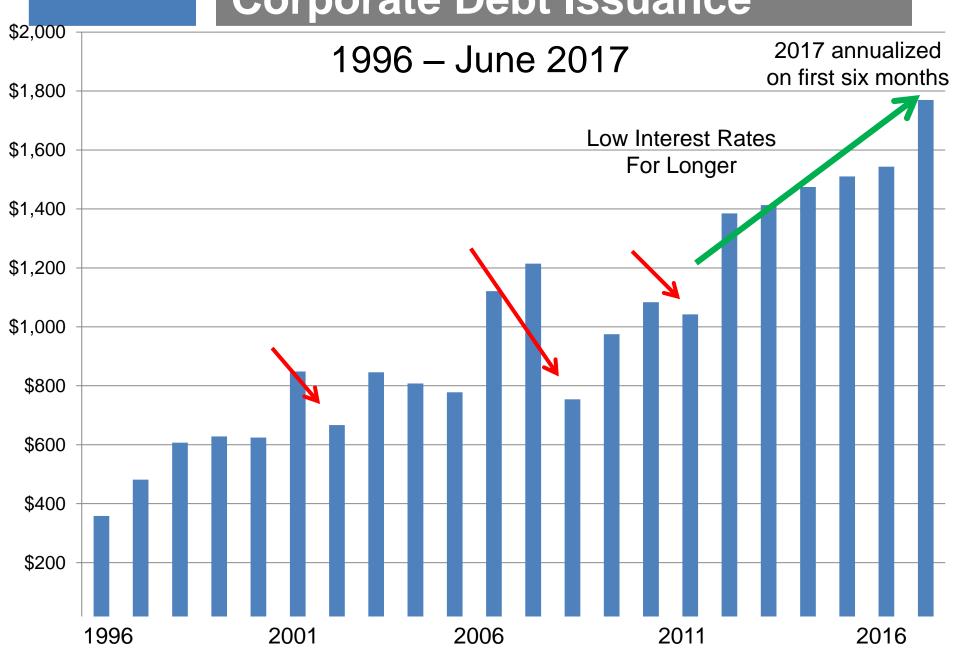
1. Credit-led Bull Market

2. Earnings

3. Global Synchronized Expansion



# Corporate Debt Issuance



# Cash Stockpiles

#### Corporate cash as a % of current assets

S&P 500 companies – cash and cash equivalents, quarterly 32% -30% 28% 26% 24% 22% 20% 18% 16% 14%

'08

10



'16

'14

'12

'Ó2

'00

'04

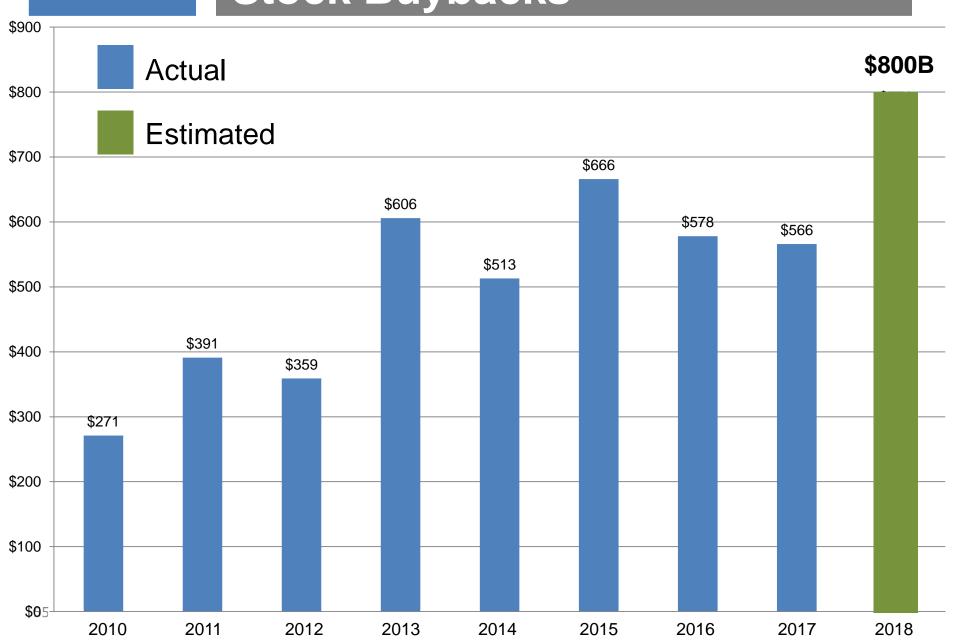
'06

# Corporate Cash Flows Into Stock

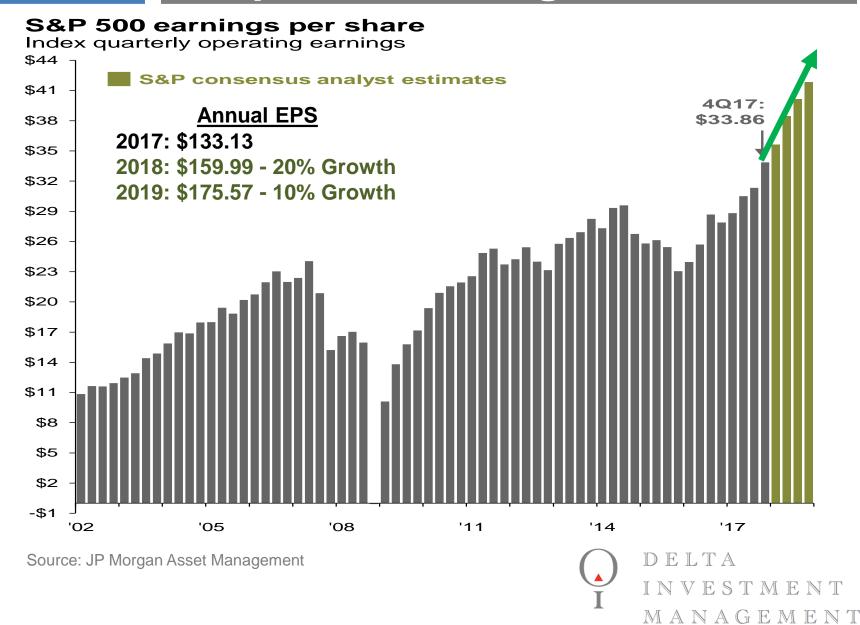
- 1. Stock Buybacks
- 2. Dividends
- 3. Mergers and Acquisitions
- 4. Investment in Plant/Property/Equip.
- 5. Retirement of more expensive debt



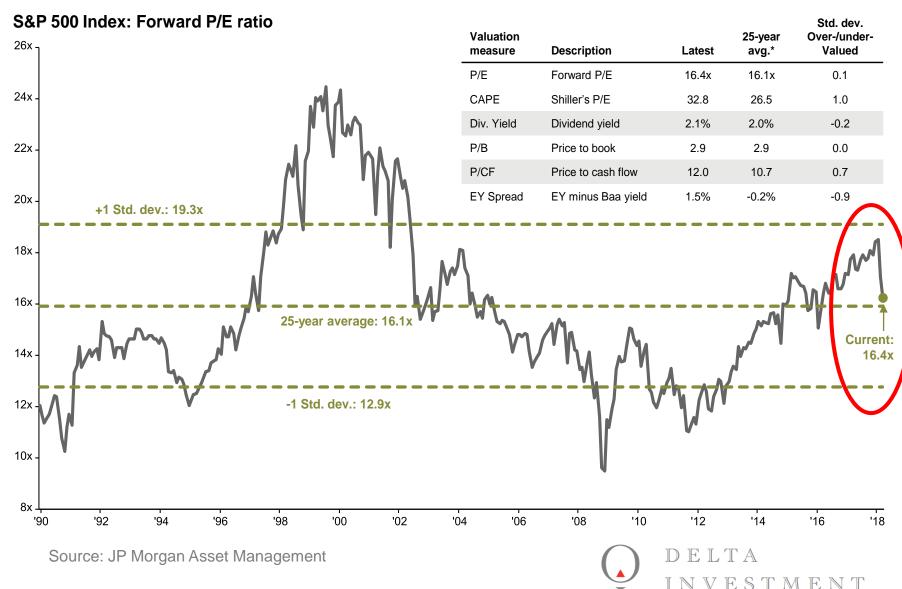
# Stock Buybacks



# **Corporate Earnings**



# Valuation

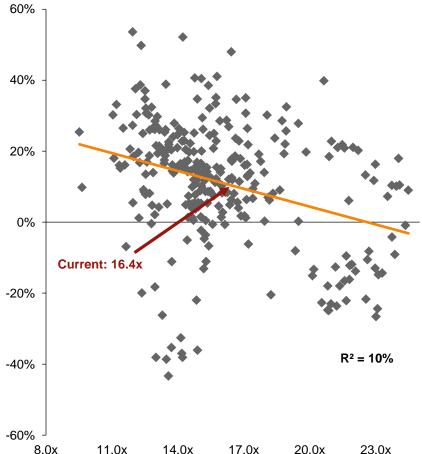


MANAGEMENT

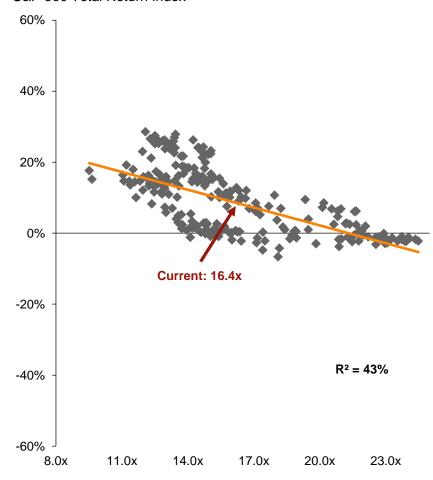
# **Valuation: History of Forward P/E**

#### Forward P/E and subsequent 1-yr. returns S&P 500 Total Return Index





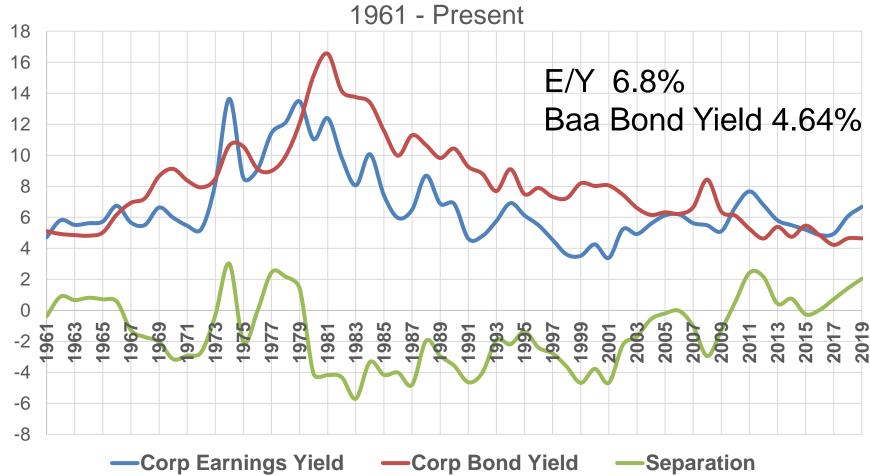
#### Forward P/E and subsequent 5-yr. annualized returns S&P 500 Total Return Index





### Stocks vs. Bonds

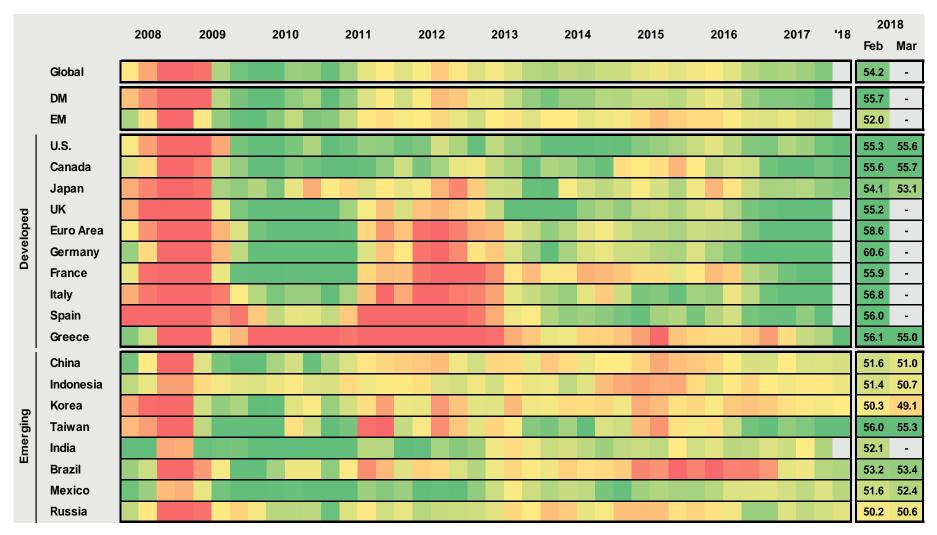
Corporate Earnings Yield and Corporate Bond Yield



Source: Moody's



# Global Purchasing Managers' Index







### **Case for International**

#### MSCI All Country World ex-U.S. and S&P 500 Index



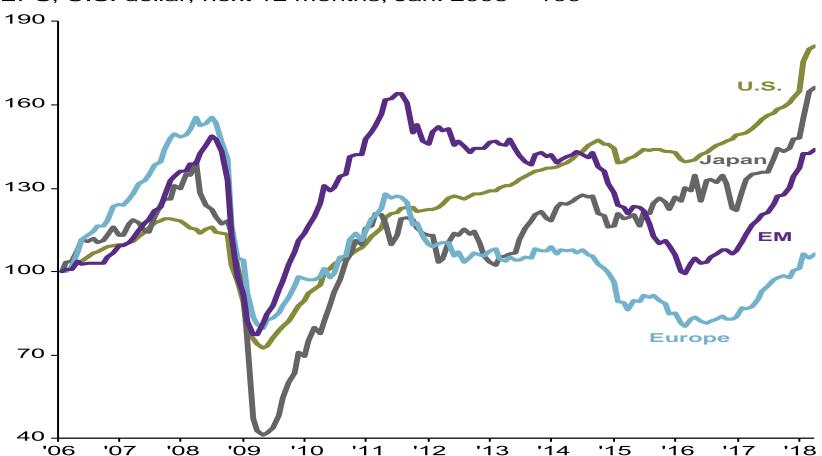
Source: JP Morgan Asset Management, MSCI, FactSet



# Case for International

#### Global earnings

EPS, U.S. dollar, next 12 months, Jan. 2006 = 100



Source: JP Morgan Asset Management, MSCI, FactSet



# Risk

# The Present Value Formula and the Risk Premium



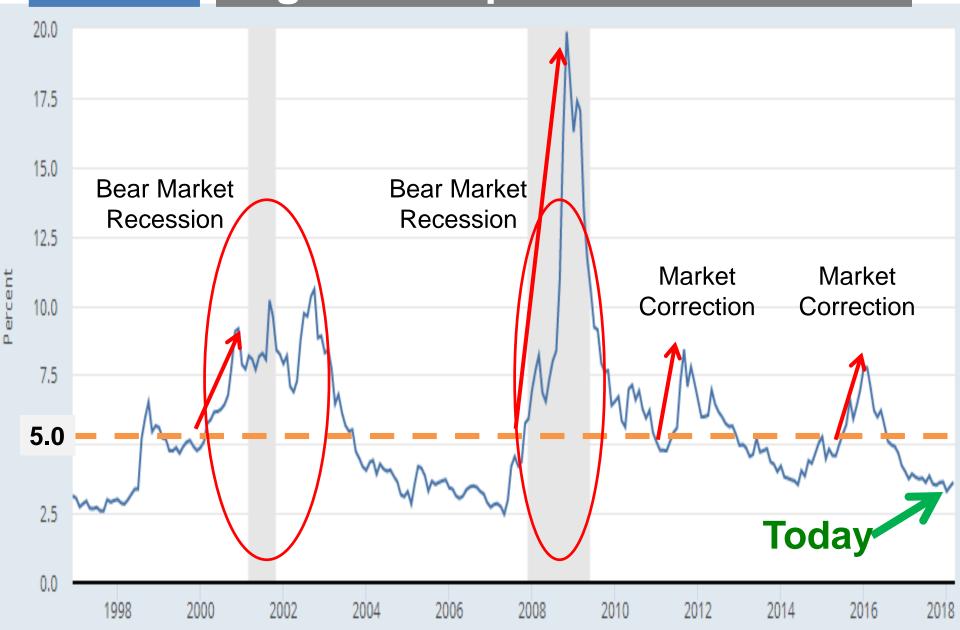
## **Present Value**

Stock Values Future Earnings

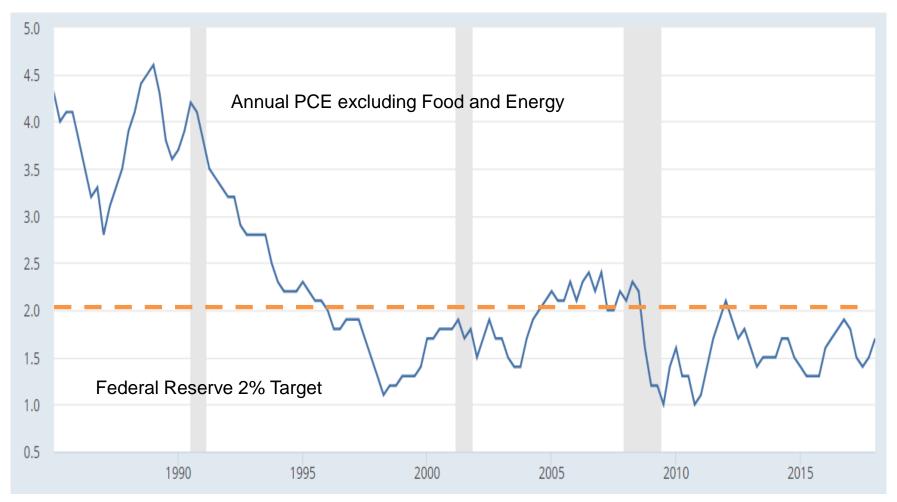
Risk-Free + Risk
Interest Rate Premium



# High Yield Spread



# Inflation



Source: U.S. Bureau of Economic Analysis



# **Present Value Drivers**

**Up 20% y/y** 

Future Earnings

Stock **Values** +2% ytd

Risk-Free Interest Rate

1 Month T-Bill Now 1.6%

Risk Premium

**HY Spread** Now ~ 3.4% Yr. Ago 0.7% Yr. Ago ~ 3.8%



# **Market Breadth: Advance - Decline**



Source: StockCharts.com



# **Delta Investment Programs**

# Risk Mitigated Strategies and Wealth Management

- **1. Dividend**: High dividend paying stocks with capability to transition 100% to cash.
- **Core**: Diversified global stock/bond portfolio with five separate risk mitigation methods
- 3. <u>Multi-Fund Diversified</u>: 11 dual-momentum high relative strength mutual funds with capability to rotate 100% to cash.
- 4. <u>Capital Appreciation</u>: 6 High-relative strength ETFs with two layers of risk mitigation.

MANAGEMENT





