Using Computers to Adapt to Changing Markets

By

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Please Note: Individual companies shown or discussed in this presentation have been used as examples only and are not intended as recommendations of any kind by Anava Capital Management LLC or any of its representatives.



GETTING EVERYTHING ON YOUR SIDE



- The true price of anything is whatever someone is willing to pay for it.
- What people are willing to pay for a stock depends on *their* perception of:
 - Its value as a share of a business
 - The value that it has in the minds of others
 - How these will change in the future
 - How long they can afford to wait for a profit
 - How confident they are in their ability to judge these things
- In quantitative terms these can be reduced to two numbers
 - Your estimate of returns vs. time.
 - Your estimate of the probable error in that estimate.



THE USE OF COMPUTERS



INFORMATION GATHERING

- Price data
- Financial data
- News
- Both current and historical data

QUANTITATIVE TREND ANALYSIS

- Time series back testing
- Correlation testing
- Extrapolation

• WHY BOTHER?

- Stay ahead of the experts. Find opportunities before they are public knowledge.
- Optimize your portfolio for your needs not someone else's.



EXAMPLE INFORMATION SOURCES TO BE USED

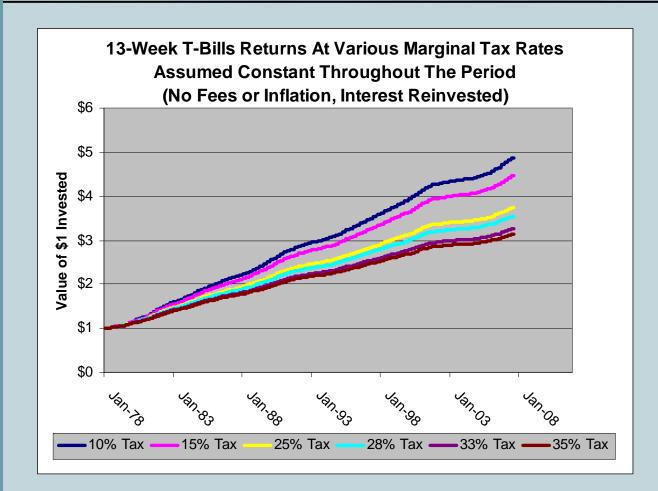


- Yahoo Finance: general info strength is historical data (online free http://finance.yahoo.com/)
- Google Finance: general info strength is news and price charts (online free http://finance.google.com)
- Risk Grades: risk analysis of securities (online free)
- AAII Stock Investor Pro: fundamental data analysis stand-alone some data online (\$198/yr to members, \$247/yr to non-members. Membership is \$29/yr.)
- VectorVest: combination of fundamental and technical screening plus education (online \$708/yr)



REALITY CHECK T-BILLS 1978 – 2008





"RISK-FREE" **TREASURIES ARE THE** STANDARD TO WHICH ALL **OTHER INVESTMENTS** ARE COMPARED. **ALTHOUGH INTEREST** RATES VARY,

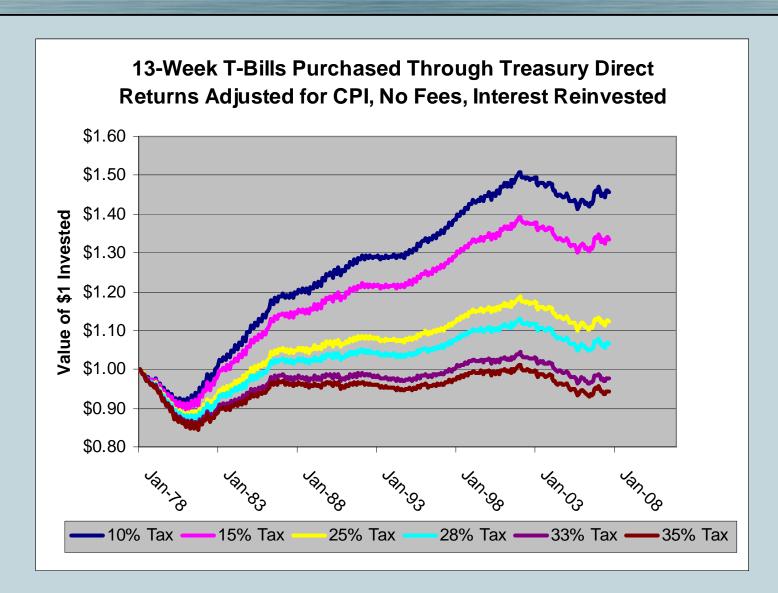
PRINCIPAL IS NEVER LOST. THEY ARE TAXED AT THE FEDERAL LEVEL ONLY.

Yahoo Finance Historical Quotes, Symbol ^IRX (http://finance.yahoo.com/q/hp?s=%5EIRX)



TREASURIES ADJUSTED FOR INFLATION



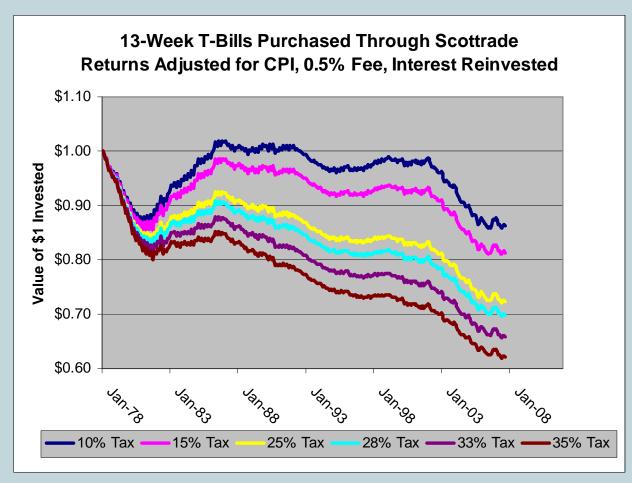


CPI Data: Bureau of Labor Statistics, Series Id: CUUR0000AA0 (http://www.bls.gov/data/home.htm)



THE EFFECT OF FEES





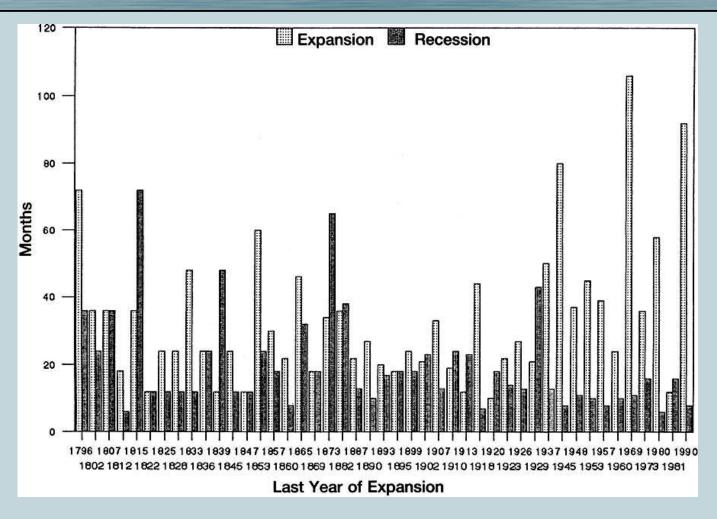
Taxes, inflation and transaction fees can have a dramatic effect on returns, and should not be neglected.

Fee data from Scottrade website: http://www.scottrade.com



RECESSIONS HISTORICAL COMPARISONS



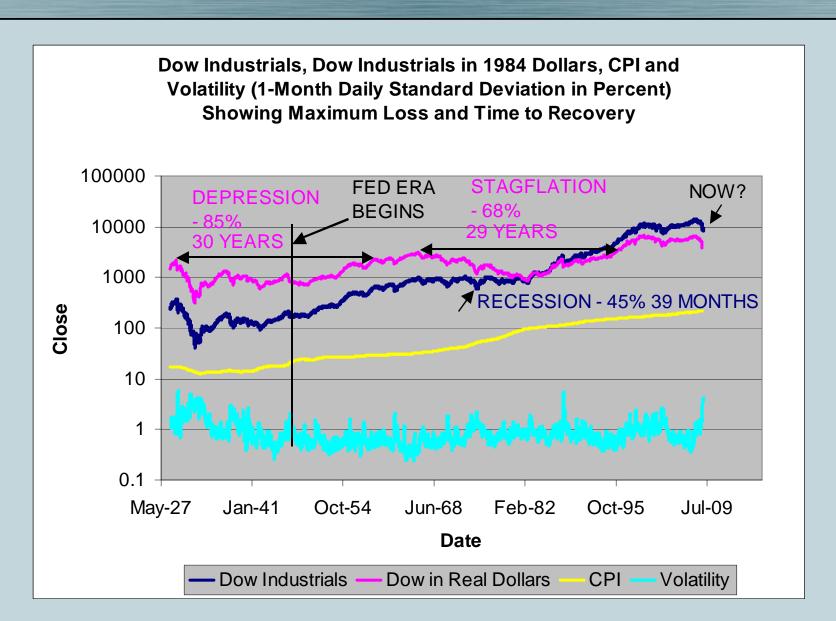


Geoffrey H. Moore, "Recessions." <u>The Concise Encyclopedia of Economics.</u> 1993. Library of Economics and Liberty. 29 October 2008. http://www.econlib.org/library/Enc1/Recessions.html.



Dow History

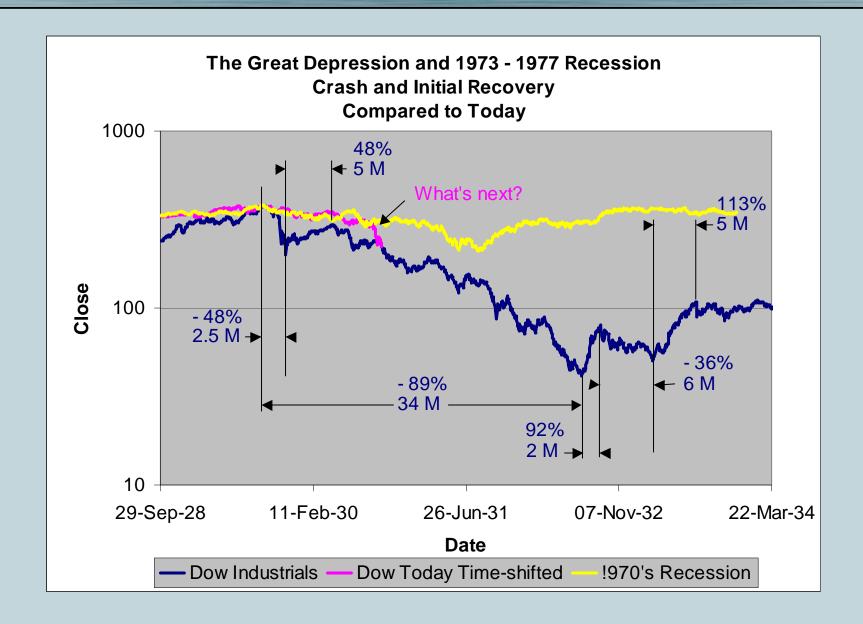






TODAY VS. DEPRESSION VS. RECESSION







STEP-BY-STEP CONSTRUCTION OF A PORTFOLIO



- 1. Determine what initial screens have been working lately. This produces flexibility in changing markets.
- 2. Run screens for a set of candidates that have a good chance of paying off
- 3. Cross-check all candidates against independent opinions and keep those on which there is agreement
- 4. Check news and charts for surviving candidates and drop those that seem unsuitable
- 5. Create a diversified and optimized portfolio from the resulting candidates
- 6. Recheck weekly to see how your portfolios are doing with respect to the market and adjust your next week's criteria accordingly.



STEP 1 – RAW DATA



Jan 2008	-6.1%	-6.2%	-5.0%	-11.7%	-4.6%	0.3%	-6.0%	-8.4%	-3.5%	-6.2%	-7.2%
Feb 2008	-3.5%	-2.0%	-3.1%	-5.2%	-3.0%	0.2%	-3.2%	-1.3%	-5.2%	-1.9%	-0.4%
Mar 2008	-0.6%	-1.1%	0.2%	2.1%	0.0%	0.1%	-0.4%	-0.4%	-0.5%	-1.0%	-1.5%
Apr 2008	4.8%	7.6%	3.9%	7.6%	4.5%	0.1%	4.9%	5.9%	3.7%	7.7%	7.7%
May 2008	1.1%	5.1%	4.3%	6.0%	-1.4%	0.2%	1.3%	2.4%	0.1%	5.3%	6.0%
Jun 2008	-8.6%	-7.1%	-7.7%	-9.6%	-10.2%	0.2%	-8.4%	-5.9%	-11.2%	-7.0%	-5.1%
Jul 2008	-1.0%	-2.0%	2.0%	0.7%	0.2%	0.2%	-0.8%	-2.7%	1.4%	-1.9%	-3.3%
Aug 2008	1.2%	1.6%	4.1%	1.3%	1.5%	0.2%	2.6%	3.2%	2.5%	2.9%	2.5%
Sep 2008	-9.2%	-10.8%	-6.9%	-14.8%	-6.0%	0.2%	-8.9%	-10.2%	-7.5%	-10.7%	-12.9%
Oct 2008	na	na	na	na	na						
Nov 2008	na	na	na	na	na						
Dec 2008	na	na	na	na	na						
	S&P 500	S&P	S&P	Nasdaq	Dow	T-Bills	S&P 500	S&P 500-	S&P 500-	S&P	S&P
	price chg	MidCap	SmallCap	100 price	Jones 30	price chg	(TR) price	Citigroup	Citigroup	MidCap	MidCap
		400 price	600 price	chg	price chg		chg	Growth	Value (TR)	400 (TR)	400/
		chg	chg					(TR) price	price chg	price chg	Citigroup
								chg			Growth
											(TR) price
											chg

This is a small part of a very large spreadsheet containing monthly returns for 75 screens and indexes running from January, 1998 to the present. It can be downloaded by any AAII member from: http://www.aaii.com/stockscreens/performance.cfm



STEP 1 – WHAT SI PRO SCREENS ARE WORKING NOW?



Name	Category	Sept. Performance	2008 Performance*
Piotroski	Value	0.0%	32.6%
T-Bills price chg	Index	0.2%	1.4%
P/E Relative	Value	-14.4%	0.3%
O'ShaughnessyGrowth Revised	Growth & Value	na	0.0%
O'Neil's CAN SLIM price chg	Growth	-14.7%	-2.0%
BuffettologySustainable Growth price chg	Growth & Value	-10.4%	-2.2%
Shadow Stock Screen	Specialty	-11.7%	-2.5%
Weiss Blue Chip Div Yield	Value	-6.1%	-3.5%
BuffettHagstrom price chg	Growth & Value	-8.5%	-3.8%
Inve\$tWare Quality Growth	Growth	-11.6%	-3.8%
S&P SmallCap 600/ Citigroup Value (TR) price chg	Index	-5.3%	-5.7%
GrahamDefensive Investor (Utility)	Value	-6.8%	-6.5%
S&P SmallCap 600 (TR) price chg	Index	-6.8%	-6.9%
Dividend (High Relative Yield)	Value	-1.0%	-7.4%
Neff	Value	-7.7%	-8.5%
S&P SmallCap 600/ Citigroup Growth (TR) price chg	Index	-8.5%	-8.6%
S&P SmallCap 600 price chg	Index	-6.9%	-8.7%
Muhlenkamp	Growth & Value	-1.2%	-9.6%

This data is sorted by YTD performance through September 30. It includes all results with YTD performance better than –10%. Green means September performance better than –5%. Strong companies often beat both bull and bear markets.



STEP 2 – RUN SI-PRO SCREENS AND LIST CANDIDATES PLUS ANY INDEXES



T-Bill Index
Piotroski – No Companies
Dividend (High Relative Yield) – 49 Companies
Muhlenkamp – 27 Companies

Stock Notebook #1 - Untitl	ed						
View Overview Multiples Growth Ratios Valuations Estimates Fin - Qtr Fin - Ann'l							
Company name	•	Company nam	e	Ticker	Market Cap Q1	Sector	
1st Source Corporation	Ī	1st Source Corporation		SRCE	517.4	Financial	
AMCOL International Corporatio	Ι	AMCOL International Co	rporatio	ACO	745.3	Capital Goods	
American River Bankshares		American River Banksh	ares	AMRB	59.0	Financial	
Apogee Enterprises, Inc.		Apogee Enterprises, Inc	: .	APOG	281.1	Capital Goods	
AptarGroup, Inc.		AptarGroup, Inc.		ATR	2057.6	Basic Materials	
Becton, Dickinson and Co.		Becton, Dickinson and Co.		BDX	16903.7	Health Care	
Black Hills Corporation		Black Hills Corporation		вкн	969.7	Utilities	
Carlisle Companies, Inc.		Carlisle Companies, Inc.		CSL	1418.6	Basic Materials	
CenturyTel, Inc.		CenturyTel, Inc.		CTL	2514.5	Services	
Chevron Corporation		Chevron Corporation		CVX	153263.6	Energy	
Community Trust Bancorp, Inc.		Community Trust Bancorp, Inc.		СТВІ	500.7	Financial	
Credicorp Ltd. (USA)		Credicorp Ltd. (USA)		BAP	3706.4	Financial	
Cullen/Frost Bankers, Inc.	Cullen/Frost Bankers, In	c.	CFR	3320.3	Financial		
T		•					



STEP 3 – THE VECTORVEST PROGRAM



- VectorVest is a combined technical and fundamental analysis program and database that contains a wide variety of pre-defined screens and unusual proprietary technical and fundamental parameters. (www.vectorvest.com)
- It costs a bit over \$700 per year in its most common configuration, although cheaper and much more expensive versions are available.
- At its simplest, VectorVest is based on three parameters: relative value, relative safety, and relative timing. The first is a fundamentals-based parameter measuring value, the second is a risk assessment, and the third is a technical parameter that reflects the relative probability of a price increase now. The three are combined in the VST parameter that reflects the overall quality of the investment. There is also a buy/sell/hold recommendation. All parameters vary between 0 (bad) and 2 (good) with anything over 1 considered a reasonable purchase.
- Normally a high VST and a "buy" are desirable. However, if you think we are near a bottom (VectorVest does) then you want to look for high relative value stocks that are rated "sell" because these should rebound dramatically in any market rally. We'll look for RV > 1.2



STEP 3 – CROSS-CHECK AGAINST VECTORVEST HIGH RELATIVE VALUE



Buys: 1 (1.4%) Sells: 52 (70.3%) Holds: 21 (28.4%) Total: 74

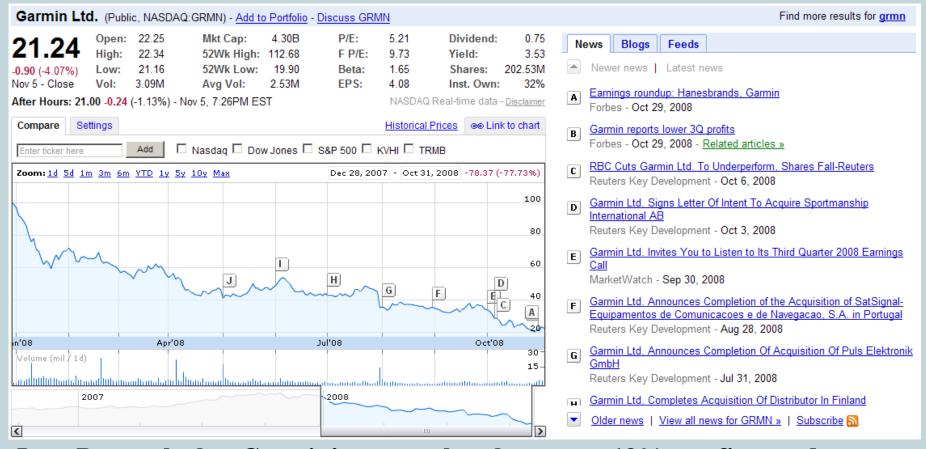
Company	Symbol	Price	\$ Change	%PRC	Value	R¥	R5	RT	VST	GRT	REC	Stop	•
Murphy Oil	MUR	49.85	-3.50	-6.56	98.16	1.65	1.41	0.50	1.24	31	5	53.91	
5 L Green Rity	SLG	32.70	-5.89	-15.26	81.23	1.62	1.00	0.14	1.04	27	5	50.69	
Cimarex Energy	XEC	35.19	-3.56	-9.19	70.33	1.58	1.09	0.45	1.08	33	5	39.34	
ResearchInMtn	RIMM	52.97	-2.59	-4.66	89.96	1.56	1.16	0.21	1.07	33	5	69.39	
Fossil Inc	FOSL	16.48	-2.52	-13.26	32.95	1.49	1.14	0.26	1.04	23	5	20.36	
Credicorp Ltd	ВАР	42.80	-0.50	-1.15	78.53	1.48	0.97	0.59	1.03	26	5	47.93	
Chevron Corp	CVX	74.88	-3.31	-4.23	114.12	1.48	1.31	1.01	1.26	21	Н	72.05	
Millicom Int'l	MICC	43.52	-2.67	-5.78	82.81	1.47	0.89	0.53	0.99	23	5	50.88	
HudsonCity Bcp	HCBK	18.01	-0.86	-4.56	21.21	1.44	1.28	1.13	1.27	25	Н	17.09	
M D U Resrces	MDU	18.61	+0.08	+0.43	33.37	1.44	1.12	0.42	1.04	17	5	21.53	
Garmin Ltd	GRMN	21.24	-0.90	-4.07	41.00	1.43	1.03	0.32	0.98	16	5	25.36	
CenturyTel	CTL	26.80	-0.87	-3.14	56.00	1.42	0.63	0.66	0.93	10	5	30.48	
Cognizant Tech	CTSH	20.17	-0.83	-3.95	27.01	1.37	1.28	0.72	1.13	20	5	20.76	
Lincoln Elec	LECO	43.52	-2.75	-5.94	77.32	1.37	1.06	0.35	0.98	14	5	51.72	
Apogee Entrp	APOG	9.94	-0.20	-1.97	19.15	1.36	0.80	0.29	0.87	15	5	12.43	
American Orient	AOB	6.34	-0.16	-2.46	9.82	1.34	0.91	0.94	1.06	22	Н	6.20	
Emerson Elec	EMR	34.18	-1.68	-4.68	53.53	1.34	1.09	0.67	1.04	13	5	35.44	
Frst Nat'l Lncn	FNLC	16.56	-0.94	-5.37	24.16	1.31	0.88	0.76	0.99	17	5	17.14	
Pentair Inc	PNR	27.12	-1.51	-5.27	37.67	1.30	1.06	0.62	1.00	16	5	28.98	
AMCOL Int'l	ACO	22.29	-1.72	-7.16	34.12	1.28	1.11	0.46	0.98	10	5	25.02	
j2 Global Comm	JCOM	16.24	-0.87	-5.08	26.90	1.28	1.09	0.48	0.97	12	5	18.24	
Healthspring	HS	17.12	-0.16	-0.93	26.20	1.27	0.80	1.00	1.03	22	5	17.37	
V F Corp	VFC	54.62	-2.50	-4.38	83.45	1.27	1.05	0.62	0.99	9	5	60.09	
Amer PhysSvc	AMPH	20.00	-0.68	-3.29	28.18	1.26	1.07	1.05	1.12	15	Н	19.22	_1
Antar Group	ATD	31 33	_n 77	-2.40	37 80	1 23	1 10	N 85	1 08	15	C	32 07	Ľ
		ا ك										<u> </u>	
Price \$ Chang	e %PRC	Value	R¥	RS R	T VST	GRT	Sto	p Mk	t Cap(\$N	4) CI		Inc	lus
38.215 -1.83	9 -4.59	42.60	1.08	1.05	0.73 0.9	7	8 40	0.03	9477.	.00 0.	.49		



STEP 4 – CHECK NEWS AND CHARTS ON GOOGLE FINANCE



We have 23 stocks plus T-bills left. Here's a sample chart.



Item B reveals that Garmin's quarterly sales are up 19%, profits are down 11% at \$0.82 / share due to a strong dollar. Its price YTD is down about 80%. It's buying back shares. Draw your own conclusions.



STEP 4 – SUBJECTIVE SCORES FOR NEWS AND CHARTS



1	Ticker	Rating	Country	Exchange
2	ACO	F		
3	AMPH	G		
4	AOB	Р	China	NYSE
5	APOG	G		
6	ATR	F		
7	BAP	G	Peru	NYSE
8	BDX	Р		
9	CTL	F		
10	CTSH	Е		
11	CVX	G		
12	EMR	G		
13	FNLC	F		
14	GRMN	Е	Caymans	NASDAQ
15	HCBK	G		
16	HS	F		
17	JCOM	Р		
18	LECO	Е		
19	MDU	F		
20	MICC	G	Luxembourg	NASDAQ
21	NTE	Р	Hong Kong	NYSE
22	PNR	F		
23	TEVA	Р	Israel	NASDAQ
24	VFC	F		

Overall ratings are excellent, good, fair, and poor. We will drop only the poor rating for the next step. Foreign stocks and the exchanges they are traded on are identified.



STEP 4 – FINAL CANDIDATES



Here are the final candidates, not including treasuries:

Company name	۸	Ticker	Market Cap Q1	Sector	Industry
AptarGroup, Inc.		ATR	2057.6	Basic Materials	Containters & Packaging
AMCOL International Corporatio		ACO	745.3	Capital Goods	Construction - Raw Materials
Apogee Enterprises, Inc.		APOG	281.1	Capital Goods	Construction - Supplies and Fixtures
Lincoln Electric Holdings, Inc		LECO	1847.6	Capital Goods	Misc. Capital Goods
Emerson Electric Co.		EMR	25396.6	Conglomerates	Conglomerates
Pentair, Inc.		PNR	2726.1	Consumer Cyclical	Appliances & Tools
V.F. Corporation		VFC	6000.8	Consumer Cyclical	Apparel/Accessories
Chevron Corporation		CVX	153263.6	Energy	Oil & Gas - Integrated
American Physicians Service Gr		AMPH	139.8	Financial	Insurance (Property & Casualty)
First Bancorp, Inc., The		FNLC	174.4	Financial	Regional Banks
HealthSpring, Inc		HS	966.4	Financial	Insurance (Accident & Health)
Hudson City Bancorp, Inc.		HCBK	9797.4	Financial	S&Ls/Savings Banks
Credicorp Ltd. (USA)		BAP	3706.4	Financial	Regional Banks
CenturyTel, Inc.		CTL	2514.5	Services	Communications Services
Millicom International Cellula		MICC	4331.8	Services	Communications Services
Cognizant Technology Solutions		CTSH	5599.2	Technology	Software & Programming
Garmin Ltd.		GRMN	4546.9	Technology	Scientific & Technical Instruments
MDU Resources Group, Inc.		MDU	3336.4	Utilities	Natural Gas Utilities
	I				



STEP 4 – ADDING TREASURIES



- 13-week T-Bill historical data can be downloaded from Yahoo Finance (http://finance.yahoo.com) using the symbol ^IRX.
- However, in the case of treasuries, the amount in the resulting table is the annualized discount rate in percent, not the market price of the T-Bill. This must be converted to an increase in net value of your holdings assuming each bill is held to maturity and the money re-invested.
- The portfolio optimizer now has the ability to handle 13week T-Bills (^IRX) as a candidate investment for the portfolio. Simply enter it in the ticker list.



STEP 5 – OPTIMIZATION



Ticker ATR ACO APOG LECO EMR PNR	Sector 01 - Basic Mate 02 - Capital Go 02 - Capital Go 02 - Capital Go 03 - Conglome 04 - Consumer	ods ods ods rates	Bad Tickers	This s free of availa websit
VFC CVX	04 - Consumer 06 - Energy	_		
AMPH FNLC HS	07 - Financial 07 - Financial 07 - Financial		DOWNLOAD	
HCBK BAP	07 - Financial 07 - Financial		COMPUTE SECTOR	
CTL MICC CTSH	09 - Services 09 - Services 10 - Technolog	v	OPTIMIZE PORTE	OLIO
GRMN MDU	10 - Technolog 10 - Technolog 12 - Utilities	y		
^IRX	99 - T-Bills		e Periodic Rate n Search Iterations	1.9792E-05 1000
		Min We	ight by Cash	0

Max Weight by Cash

From Date (m/d/yr)

To Date (m/d/yr)

Sample Period (d, w, or m)

1/1/2008

11/5/2008

This shows the inputs for a free open-source optimizer available on the chapter website

		_
% Annua	lized Treas	ury Rate
	0.5	
Minimum 9/	Cook in O	ne Security
Willimum 7		ie Security
	0	
Maximum 9	6 Cash in O	ne Security
	100	
Sample	Period (d,	w, or m)
	d	
Froi	m Date (m/c	l/yr)
	1/1/2008	
To	Date (m/d/	yr)
	11/5/2008	yr) erations
Randon	n Search Ite	erations
	1000	



INTERPRETING OPTIMIZATION RESULTS MINIMIZED STANDARD DEVIATION



0.0%

0.0%

0.0%

0.0%

0.0%

0.0%

0.0%

0.0%

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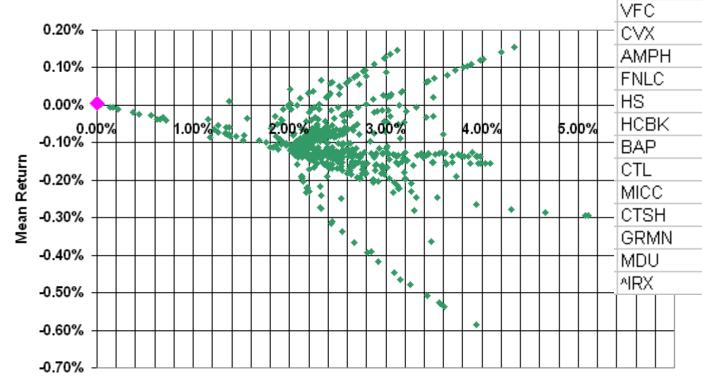
99.9%

	Std Dev	Mean Ret	Sharpe	Dwn Std Dev	Period
Risk Free	0.0000%	0.0020%			
Optimum	0.0029%	0.0043%	0.773345	0.00%	d
End	0.0044%	0.0054%			

Security	Wt. Dollars
ATR	0.0%
ACO	0.0%
APOG	0.0%
LECO	0.0%
EMR	0.0%

PNR

Random Search Portfolio and Optimum After Gradient Ascent



Standard Deviation



-0.60%

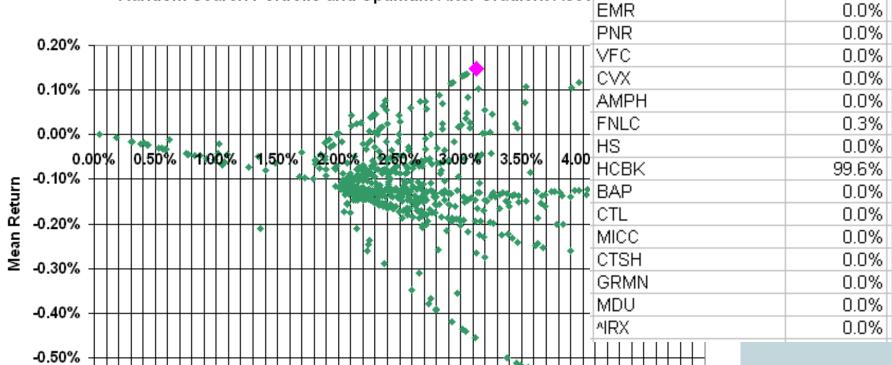
INTERPRETING OPTIMIZATION RESULTS MAXIMIZED SHARPE RATIO



	Std Dev	Mean Ret	Sharpe	Dwn Std Dev	Period
Risk Free	0.0000%	0.0020%			
Optimum	3.1261%	0.1474%	0.046519	2.80%	d
End	4.6891%	0.2201%			

Security	Wt. Dollars
ATR	0.0%
ACO	0.0%
APOG	0.0%
LECO	0.0%

Random Search Portfolio and Optimum After Gradient Asce



Standard Deviation



RESULTS WITH NO TREASURIES MINIMIZED STANDARD DEVIATION



44.3%

5.0% 5.0%

5.0%

5.0% 5.0%

0.0%

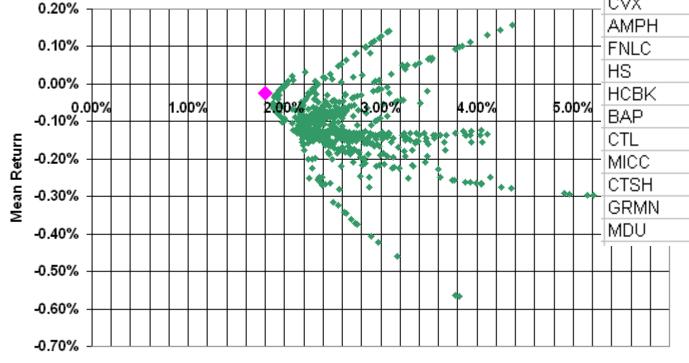
0.0%

3.9% 2.1%

	Std Dev	Mean Ret	Sharpe	Dwn Std Dev	Period
Risk Free	0.0000%	0.0020%			
Optimum	1.7976%	-0.0241%	-0.01453	1.91%	d
End	2.6964%	-0.0372%			

Security	Wt. Dollars
ATR	4.9%
ACO	0.0%
APOG	0.0%
LECO	0.0%
EMR	5.0%
PNR	5.0%
VFC	5.0%
CVX	5.0%

Random Search Portfolio and Optimum After Gradient Ascent



Standard Deviation



RESULTS WITH NO TREASURIES MAXIMIZED SHARPE RATIO



0.0%

0.5%

0.0%

99.4%

0.0%

0.0%

0.0%

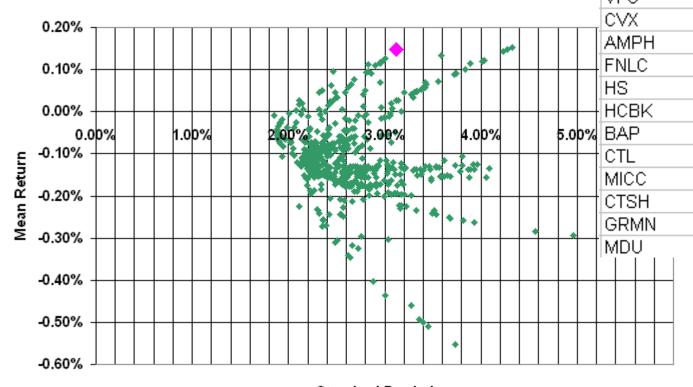
0.0%

0.0%

0.0%

	Std Dev	Mean Ret	Sharpe	Dwn Std Dev	Period
Risk Free	0.0000%	0.0020%			
Optimum	3.1226%	0.1473%	0.046532	2.81%	d
End	4.6839%	0.2199%			

Security	Wt. Dollars
ATR	0.0%
ACO	0.0%
APOG	0.0%
LECO	0.0%
EMR	0.0%
PNR	0.0%
VFC	0.0%
CVX	0.0%



Random Search Portfolio and Optimum After Gradient Ascent

Standard Deviation



-0.50%

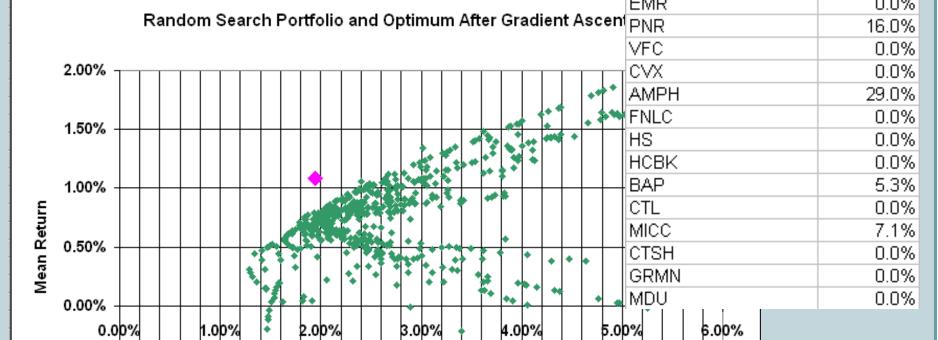
-1.00%

HAPPIER DAYS – SHARPE OPTIMIZED (January 1 through June 30, 2007 Data)



	Std Dev	Mean Ret	Sharpe	Dwn Std Dev	Period
Risk Free	0.0000%	0.0381%			
Optimum	1.9434%	1.0808%	0.536506	2.13%	W
End	2.9152%	1.6021%			

Security	Wt. Dollars
ATR	33.3%
ACO	0.0%
APOG	9.3%
LECO	0.0%
EMP	0.0%

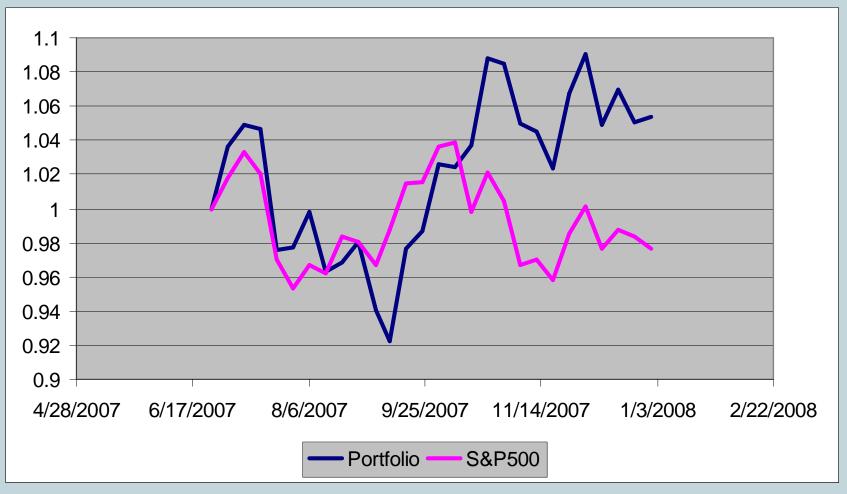


Standard Deviation



HOW THE OPTIMIZATION DID THE SECOND HALF OF 2007





This is NOT a true back-test because the portfolio was created with recent data, even though the optimization was done on old data.



-0.50%

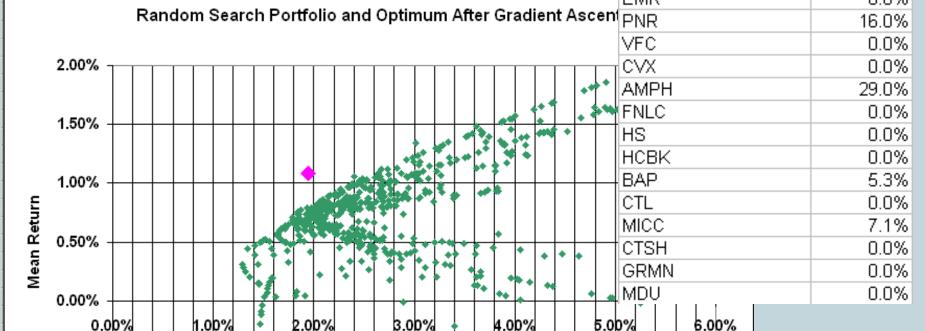
-1.00%

TRUE BACK-TEST FOOLISH SMALL-CAP 8 (January 1 through June 30, 2007 Data)



	Std Dev	Mean Ret	Sharpe	Dwn Std Dev	Period
Risk Free	0.0000%	0.0381%			
Optimum	1.9434%	1.0808%	0.536506	2.13%	W
End	2.9152%	1.6021%			

Security	Wt. Dollars
ATR	33.3%
ACO	0.0%
APOG	9.3%
LECO	0.0%
EMR	0.0%

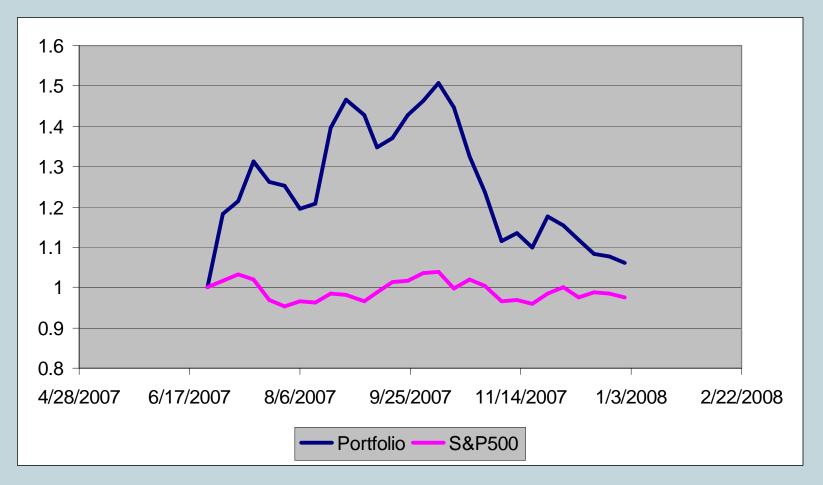


Standard Deviation



FOOLISH SMALL-CAP 8 OPTIMIZATION IN THE SECOND HALF OF 2007





This is a true back-test. The portfolio was created with SI Pro using old data and Sharpe optimized. No news or comparison with other ratings was possible or done. Two companies no longer exist, so there is survivorship bias. The performance drop after a few months is common for SI Pro.



FINAL THOUGHTS

Although I have demonstrated objective and systematic methods that have worked well for me over the years, perhaps the most important thing to remember is to watch their behavior as you use them. When they stop giving results that you expect, stop using them until either they start working again, or until you find another objective method that works. In the meantime get out of the market until you know what you're doing. This is not a completely objective decision, but then neither is the market.

Never use a system that you don't understand.