#### **Understanding Closed End Funds**

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# Outline

What is a Closed End Fund? How I Got into CEF **CEF 10 Year Track Record Distributions CEF Universe and Scope Barron's Data Comparative Returns by Category** Key CEF Data **A** Testimonial **Resources for data & further education Summary** Backup

# What is a Closed End Fund ?

- Closed End Funds release a fixed amount of shares on IPO
- They trade on demand- NAV plus premium or minus discount
- Therefore, prices are determined by markets
- They use leverage to boost return on assets
- Contrast to Mutual funds- they trade during the day like ETFs
- IPO pricing- do not buy on IPO, expenses must be cleared
- Many have higher distributions than Mutual Funds or ETFs
- Organized under the 1940 Investment Act
  - <u>https://www.investopedia.com/terms/i/investmentcompanyact.asp</u>

# How I Got Into CEF

- Recommended by an "Acquaintance"
- Recognize this man? >>
- Yep, William H Gross, once known as the "Bond King
- Founder of Pimco, a Multi Billionaire, now retired
- I would see him at the ATT where I was a spectator & I am a marshal
- He suggested one of his funds to me as a best of breed investment
- Namely *PTY* A CEF ETF- "Corporate Income and Opportunity Fund"
- Around 2005, I began investing in it. It was minting money for me Also other Pimco CEF ETF- PFN, PDI became attractive
- They were great until Bernanke said he was changing Fed Policy 5/13



### Why Were Pimco CEF So Attractive?- Especially PTY

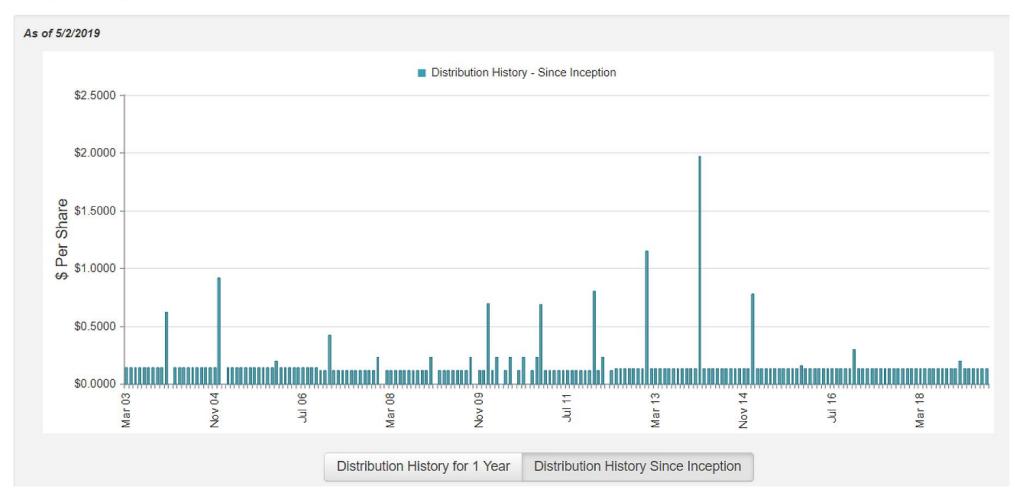
- The ETF paid a monthly distribution
- PTY was nearly 1% per month
- The premium was positive
- In early December a special year end dividend was often announced
- The Special dividend was payable in January. It was typically 6 months of distribution and did not displace the January dividend
- The payout was delayed a week or so and had a 5% discount price
- The typical return was 15% per year
- They had one dividend increase
- Bill Gross was a huge investor in his own funds
- I also invested in PFN and PDI
- I sold just after the Taper Tantrum in May 2013.
- I bought back in later and I currently Have PTY, PFN, and PDI- About 3% of my holdings
- A Recent caution> <u>https://seekingalpha.com/article/4259626-pty-caution-warranted</u>

# PTY Distribution History- Inception to May 2019

Those spikes are special distributions

https://www.cefconnect.com/fund/PTY

#### **Distributions**



# CEF 10 Year Track Record vs SPY- Ref Barron's 4/8/19

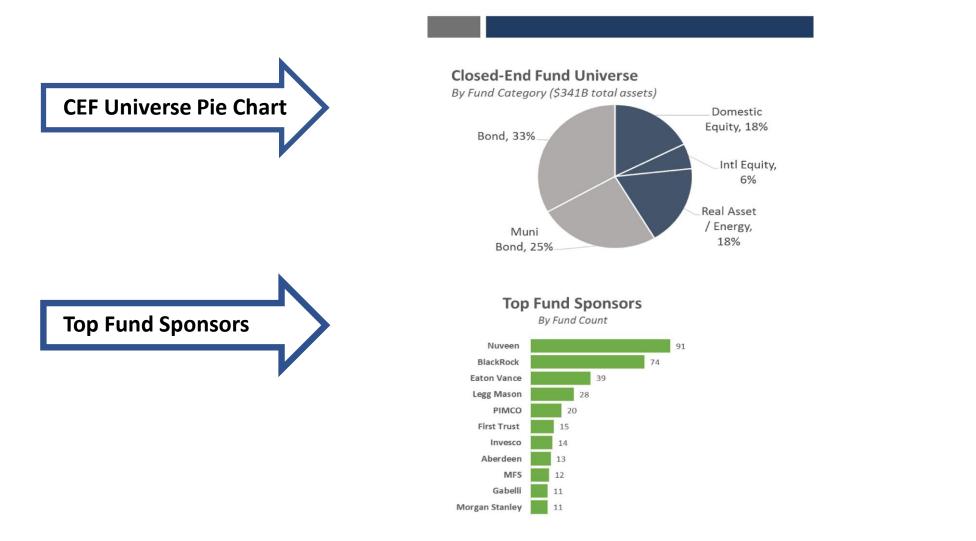
🗉 🛛 January

 63 Funds at Least Provider # Funds **Return Range** Provider **# Funds Return Range** Aberdeen 18.2 1 John Hancock 6 16.7 to 21.9 15% Annual Return > AGI 15.1 Liberty 2 16.8 to 19.3 1 15.1 Macquarie 15.8 Barings 1 L 1 • 10 Year SPY perf BR 15.4 16.2 1 MFS 1 = 15.3% Nuebeger Blackrock 1 18.5 1 24 L Berman **CBRE** 1 17.4 **New America** 15.6 I 1 **Cohen & Steers** 19.3 to 29.7 3 **New Germany** 1 20 **CEF Performance can** 15.3 to 21.9 20.9 Delaware 1 Nuveen 7 Eagle 15.1 Pimco 9 17.7 to 25.7 1 be competitive, a **Eaton Vance** 2 15.2 to 18.1 Reaves 1 20.2 good Portfolio **First Trust** 19 **Royce** 15 to 15.2 1 T 2 Supplement 19.2 to 19.3 Tekla 2 2 16.3 to 17.7 Firty Firty & Crmne 2 21.2 to 21.9 I Tri- Continental 16.4 1 Gabelli 4 15.8 to 21.3 Virtus 1 22.2 Guggenheim 1 20.4 I

# **Closed End Fund Distributions**

- Distributions are not equal to dividends
- Distributions can be dividends, return of capital, or special div/distributions
  - Interest payments on fixed income holdings such as bonds and senior loans,
  - Dividends from equity holdings, such as common and preferred stocks
  - Realized Capital Gains
  - Return of Capital
    - Pass-through distributions from investments like Master Limited Partnerships ("MLPs")
    - Unrealized Capital Gains
    - Return of Principal (getting your own money back)
    - (https://seekingalpha.com/article/4111687-cef-school-distributions-101-distributionsdividends)
- Distributions monthly, quarterly, semi- annually or year end (January following year)
- Typically much higher distributions than Open End Mutual Funds or ETFs

### CEF Universe and Top Sponsors (Courtesy of Chad Grey)



## CEF Universe Scope- Ref Barron's April 15, 2019

• Equity CEF fund counts by category

	Equity	
General	Specialized	World
21	76	23

• Fixed Income counts by category

					Bond/ Fixed Income				
Preferred	Converts	Mortgage	Inv Grade	Loan Participation	High Yield	Other Taxable	World	National Muni	CA MUNI
21	11	8	13	28	32	23	21	82	13

# A look at Barron's CEF pages- Ist CEF Page

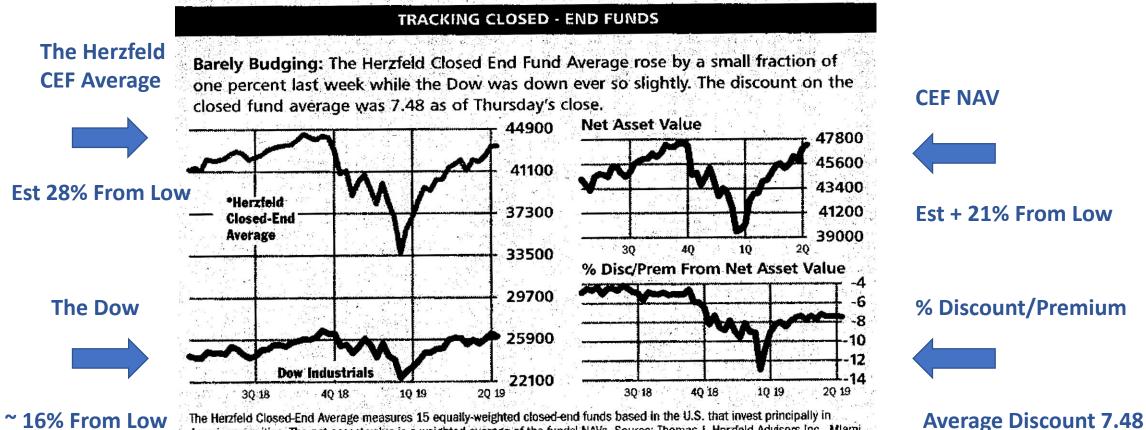
52 Week Stock Market Prem Market und Name (Symbol) Exch NAV Price //Disc Return	TRACKING CLOSED - END FUNDS	52 Wee Stock Market Prem Market Fund Name (Symbol) Exch NAV Price /Disc Return
riday, April 12, 2019           amor Die quity Funda           amor Tie quity Funda	Barely Budging: The Herzfeld Closed End Fund Average rose by a small fraction of one percent last week while the Dow was down ever so slightly. The discount on the closed fund average was 7.48 as of Thursday's close. 44900 41100 - "Herzfeld Closed End 4100 37300 - "Herzfeld Closed End 4100 37300 - "Herzfeld 4100 4	MS Chanshréf (CAP)         N         28.45         24.21         8.5         11.9         -11         Aug           MS India (IP)         N         23.65         21.02         -11.9         -11         No.11.9         -11         No.11.9         -11.9         -11         No.11.9         No.11.9
Durici Operational (Suff)         (PE)         8         414         35.36         LM         C.6           Durici Operating (NND)         0         7.80         7.11         8.8         0.4         C.6           Hommenhall (NY)         N         30.28         26.55         - 11.0         9.4           Derinitized Equity Functs         6.76         6.76         - 11.2         5.5           Stratest Cib Prem Prog (NWY)         N         8.26         17.9         - 18.9         - 5.5           Stratest Cib Prem Prog (NWY)         N         8.26         17.9         - 18.9         - 5.3         - 3.4           SAGeld Apres Met Lid (ASA)         N         N         14.09         12.22         - 13.3         - 3.4           SAGeld Apres Met Lid (ASA)         N         N         16.19         - 5.8         - 6.7           SatchCat Cib Strates (NHD)         N         13.87         12.05         10.87         - 5.3         - 4.5           SatchCat Cib Strates (NHD)         N         13.05         12.05         - 10.4         0.5           SatchCat Cib Strates (MHD)         N         8.27         3.29         - 4.5         2.19	Average         33500         30         40         10         20         39000           30         40         10         20         9000         90         Disc/Prem From Net Asset Value         4         6           25900         25900         25900         3018         4016         10         20         9           30,18         4018         1019         2019         2019         10 </td <td>U.S. Nortgage Bond Funda         N         6.31         5.92         6.2         6.           Biddki formed (RK)</td>	U.S. Nortgage Bond Funda         N         6.31         5.92         6.2         6.           Biddki formed (RK)
babtlob:ScikTich Thret(EST)=	305-271-1900/www.herzfeld.com           Stock         Market         Stock         Stock </td <td>TWS Gradit Income (INA)         20.14         NA         NA           Apolo Science Treating (AFT)         N         NA         NA         NA           Apolo Science Atternative for (AADX)         N         NA         NA         NA         NA           BR Del Stating (AFT)         N         NA         NA         NA         NA         NA           BR Del Stating (DSI)+         N         12.52         10.86         -11.3         7           BR Del Stating (DSI)+         N         12.52         10.86         -11.3         7           BR Del Stating (DSI)-         N         14.47         12.87         -12.0         6           Beak-tone (DSI) Sci fr.16 (DSI)         N         15.86         15.89         -3.5         10           Blackstone (SDI) Sci fr.16 (DSI)         N         15.86         16.87         -0.5         8           Dreptine Alert FG2 (224 (DFT)         N         NA         9.07         NA         6           Equil No.147 (ECT)         N         15.38         13.44         -12.0         6           Dreptine Alert FG2 (224 (DFT)         N         NA         9.07         NA         6           Etalor No.147 (ECT)         N         15.39</td>	TWS Gradit Income (INA)         20.14         NA         NA           Apolo Science Treating (AFT)         N         NA         NA         NA           Apolo Science Atternative for (AADX)         N         NA         NA         NA         NA           BR Del Stating (AFT)         N         NA         NA         NA         NA         NA           BR Del Stating (DSI)+         N         12.52         10.86         -11.3         7           BR Del Stating (DSI)+         N         12.52         10.86         -11.3         7           BR Del Stating (DSI)-         N         14.47         12.87         -12.0         6           Beak-tone (DSI) Sci fr.16 (DSI)         N         15.86         15.89         -3.5         10           Blackstone (SDI) Sci fr.16 (DSI)         N         15.86         16.87         -0.5         8           Dreptine Alert FG2 (224 (DFT)         N         NA         9.07         NA         6           Equil No.147 (ECT)         N         15.38         13.44         -12.0         6           Dreptine Alert FG2 (224 (DFT)         N         NA         9.07         NA         6           Etalor No.147 (ECT)         N         15.39
WhateMinisterine (ET)         N         9.53         9.40         -2.4         14.6           Windshafe         N         9.53         9.40         -2.4         14.6           Windshafe         N         14.59         15.55         +4.0         7.1           Windshafe         N         14.59         15.55         +4.0         7.1           Windshafe         N         12.04         15.65         -3.6         7.5           Windshafe         N         12.04         16.65         14.1         1.65         14.1           Int Trepolyme         N         15.94         15.38         14.1         1.63         19.9         15.1           Int Trepolyme         N         15.38         14.3         N         16.38         14.3         14.3           Int Trepolyme         N         <	Increase Entry Inflactor (175)         B         24.89         23.87         Aberdeen Torby MADD         N         9.61         8.55         -11.0         34.3         36.6         Aberdeen Torby MADD         N         9.61         8.55         -11.0         34.3         36.6         Aberdeen Torby MADD         N         9.61         8.55         -11.0         34.3         36.6         Aberdeen Torby MADD         N         9.61         8.55         -11.0         34.3         -11.0         34.3         -11.0         34.3         -11.0         34.3         -11.0         34.3         -11.0         34.3         -11.0         34.1         -11.	Number         Numer         Numer         Numer

### A look at Barron's CEF pages- 2nd CEF Page

April 15, 2019	BARR	ON'S	M33
	Weekly Close	d-End Funds	
Start         Martin         Press         Yield           Fund Name (Symbol)         Exh. MAY         Press         / Ress         / Yield           NuchtyrdSar (NHS)         N. 44         11.68         NA         § 50           NuchtyrdSar (NHS)         N. 44         11.68         NA         § 50           NuchtyrdSar (NHS)         N. 45         11.68         NA         § 50           NuchtyrdSar (NHS)         N. 45         11.63         NA         § 50           Nucer (Bottyr)         N. 45         11.63         NA         § 50           Nucer (Bottyr)         N. 45         11.63         NA         § 50           Nucer (Bottyr)         N. 45         11.63         14.7         14.8           Nuser (Bottyr)         N. 63         9.86         9.80         1.6         54           Nuser (Bottyr)         N. 63         14.3         1.5         14.8         1.5         1.4           Nuser (Hindow (Struct)         N. 64.3         1.6         55         1.6         55           GMI (Standard)         N. 64.3         1.6         1.6         55         1.6         53           Weis rang/obsen Orby (CHD)         N. 64.3         1.6	Stock         Marter         Pean         Junid           Filmdfitame (Symbol)         50 ck         Marter         Pean         Junid           FR Munyloid Filmon         50 ck         Marter         Pean         Junid           FR Munyloid Filmon         14 dx7         14 dx7         2 dx         5.1           FR Munyloid Filmon         13 dx7         13 dx7         2 dx         5.1           FR Munyloid Filmon         13 dx7         13 dx7         2 dx         5.1           FR Munyloid Filmon         13 dx7         13 dx7         2 dx         5.5           FR Munyloid Filmon         14 dx7         14 dx7         4 dx7         4 dx7           FR Munyloid Filmon         14 dx7         14 dx7         14 dx7         4 dx7           FR Munyloid Filmon         14 dx7         14 dx7         14 dx7         14 dx7           FR Munyloid Filmon         14 dx7         14 dx7         14 dx7         14 dx7           FR Munyloid Filmon         14 dx7         14 dx7         14 dx7         14 dx7           FR Munyloid Filmon         14 dx7         14 dx7         14 dx7         14 dx7           FR Munyloid Filmon         14 dx7         14 dx7         14 dx7         14 dx7	Start         Start         Harter         Free         Yes           Fund Name (Symbol)         Scient, MVL, PHPS, TOBS, 05278/19         Yes         Yes <t< th=""><th>Stock         Marinal Symbol         Diversion         <thdiversion< th="">         Diversion         <t< th=""></t<></thdiversion<></th></t<>	Stock         Marinal Symbol         Diversion         Diversion <thdiversion< th="">         Diversion         <t< th=""></t<></thdiversion<>
Putam Pren Ind; (PT)         N         5.42         5.24         - 3.3         6.7           Welfs Fayo Multi-Setor; (FTC)         N         5.42         5.24         - 3.4         16.4           Welfs Fayo Multi-Setor; (FTC)         A         4.84         4.14         12.31         N.4         16.4           Meth Fayo Multi-Setor; (FTC)         A         4.84         4.14         14.5         7.2           BedRoba2022G/Ha O(FRG)(Pa         A         4.94         4.14         14.5         7.2           BedRoba2022G/Ha O(FRG)(Pa         A         9.83         9.13         - 4.2         6.6           BedRoba2022G/Ha O(FRG)(Pa         N         9.83         9.13         - 4.2         6.6           BedRoba2022G/Ha O(FRG)(Pa         N         9.33         9.06         - 1.2         8.0           MeEmMutDetri (MSO)         N         N         14.37         12.86         - 1.17         5.9           MeterinMutDetri (MSO)         N         N         16.33         9.06         - 1.17         5.9           MeterinMutDetri (MSO)         N         N         16.33         9.06         - 1.17         5.9           MeterinMutDetri (MSO)         N         N         16.3	Numers Sel Mai (NHV)-4         N         10.53         10.15         3.6         3.1           Inversition FT (NHV)-4         N         15.49         14.49         -4.3         3.6           Namedition FT (NHV)-4         N         15.49         14.49         -4.3         3.6           Namedition FT (NHV)-4         N         15.49         14.39         -5.5         3.5           FINEO Munitic (PML)-4         N         N.4         14.29         N.4         5.0           FINEO Munitic (PML)-4         N         N.4         14.29         N.4         5.0           FUNCO Munitic (PML)-4         N         N.4         14.29         N.4         5.0           FUNCO Munitic (PML)-         N         N.4         14.29         N.4         5.6           FUNCO Munitic (PML)-         N         N.4         12.22         N.4         5.6           FUNCO MUNITIC (PML)         N         N.4         11.96         N.4         5.6           FUNCO MUNITIC (PML)         N         N.4         11.92         12.23         12.34         4.8           Funtam Monit (PML)         N         152.23         12.34         6.3         4.8           Funtam Monit (PML) <td< td=""><td>PMCONVAuniii (PAU)</td><td>High Yind Bond Funds         X         NA         NA         NA         NA         NA         SC         SC</td></td<>	PMCONVAuniii (PAU)	High Yind Bond Funds         X         NA         NA         NA         NA         NA         SC
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $	BR Munifylia Millow         1524         1348         -         1.5         4.7           BR Munifylia Millow         N         1524         1348         -         1.5         4.7           BR Munifylia Millow         N         1533         14.51         -         7.2         5.3           BR Munifylia Millow         N         15.83         14.42         -         11.4         4.2           BR Munifylia Millow         N         15.82         12.44         -         11.4         4.2           BR Munifylia Millow         N         15.83         15.60         -         12.4         4.8	Resource RE Div Incl. (NA)         2         10.30         N.A.         N.A.         12.3           Resource RE Div Incl. (NA)         2         10.46         N.A.         N.A.         12.3           Resource RE Div Incl. (NA)         2         10.45         N.A.         N.A.         17.3           Resource RE Div Incl. (NA)         2         10.45         N.A.         N.A.         17.4           StareBert OED         No.7         10.52         N.A.         N.A.         16.5           StareBert OED         No.7         10.52         N.A.         N.A.         16.5           StareBert OED         No.7         2.22.52         N.A.         N.A.         5.6           UED Com Predictation (NA)         2         2.56.7         N.A.         N.A.         6.3           UED Com Predictation (NA)         2         2.56.7         N.A.         N.A.         6.3           UED Com Predictation (NA)         2         2.56.7         N.A.         N.A.         6.3           UED Com Predictation (NA)         2         2.56.7         N.A.         N.A.         6.3           UED Com Predictation (NA)         2         2.56.7         N.A.         N.A.         8.4           UED C	CHI Campip Per Cond. (WA)         2         HA         H

# A Closer Look at the Data- What can we learn?

### Weekly Closed-End Funds



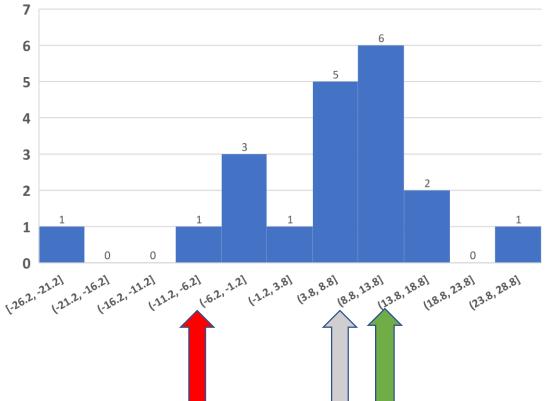
The Herzfeld Closed-End Average measures 15 equally-weighted closed-end funds based in the U.S. that invest principally in American equities. The net assest value is a weighted average of the funds' NAVs. Source: Thomas J. Herzfeld Advisors Inc., Mlami. 305-271-1900/www.herzfeld.com

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### Scoring General Equity CEF Funds- Barron's Data

Worst Discount	-17.2
Highest Prem	2.0
Spread	19.2
Average Return	5.46
Worst Return	-26.2
Prem/Disc	n/a
Ticker	EQS
Provider	EQUISS
Prime Asset Class	Stocks
Best Return	27.2
Prem/Disc	-3.1
Ticker	HTD
Provider	J Hancock
Prime Asset Class	Stocks
Return Dispersion	Wide

CEF Return Histogram- General Equity



Conclusion- Some Risk, Chose Carefully.

Grey- Average Return Green- + 1 Std Deviation Red- - 1 Std Deviation

#### Scoring Specialized Equity CEF Funds- Barron's Data

-21.2	
40.1	14
61.3	12
8.9	
-11.6	10
7.5	0
NDP	8
Tortoise	6
Energy Stocks	
	4
34.5	
40.1	2
GUT	0
Gabelli	0
Utility Stocks	0
Wide	4.7
	40.1 61.3 8.9 -11.6 7.5 NDP Tortoise Energy Stocks 34.5 40.1 GUT Gabelli Utility Stocks

CEF Return Histogram- Specialized Equity

#### 12 10 8 6 4 2 0 ·8. ·6) ·6 ·3 ·5/ 5.5 26.5, 291 26.5, 291 29 26.5J 11.5.14 (19, 16.5) 19 22.5 32.5, 34) 139 36.5) 5. 30.5 (3 11.5) **Grey-** Average Return **Green- + 1 Std Deviation**

For the most part these are sector funds & follow the sector

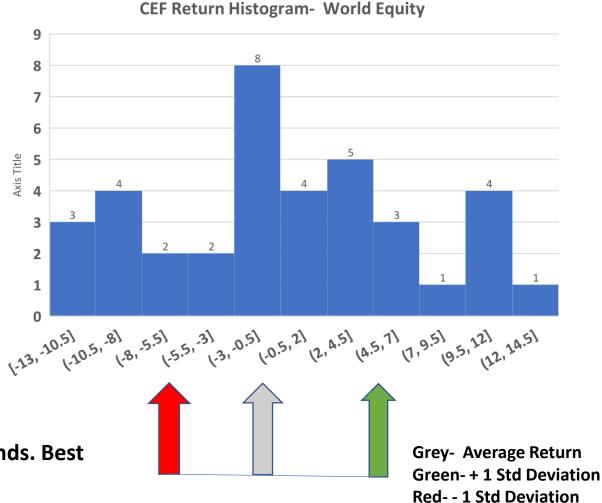
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Red- - 1 Std Deviation

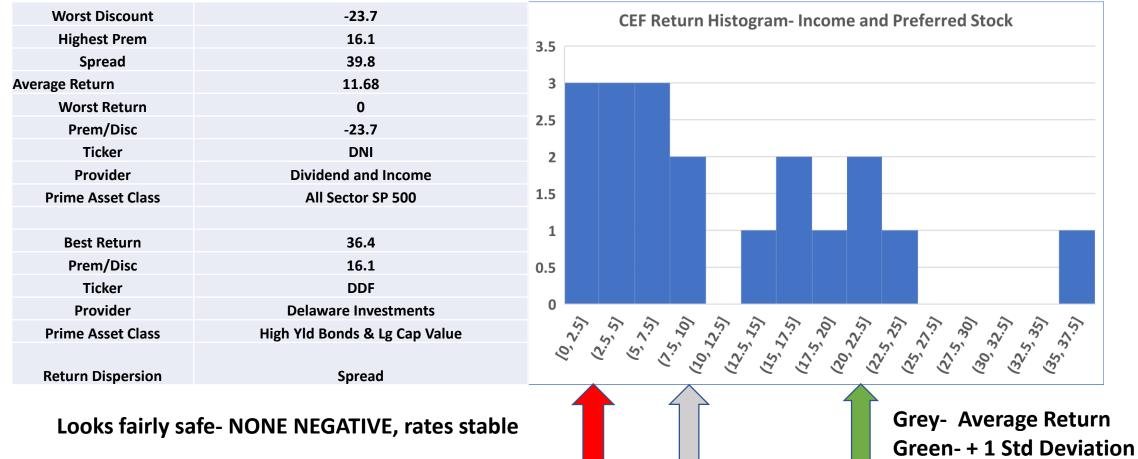
## Scoring World Equity CEF Funds- Barron's Data

-34.3					
5					
39.3					
-0.29					
-15.6					
-14.4					
JEQ					
Aberdeen					
Japan Equity					
14.1					
1.2					
HIE					
Miller/Howard					
4 Key Sectors					
Wide					

Last year was not positive for Country specific funds. Best Fund is US/Canada specific

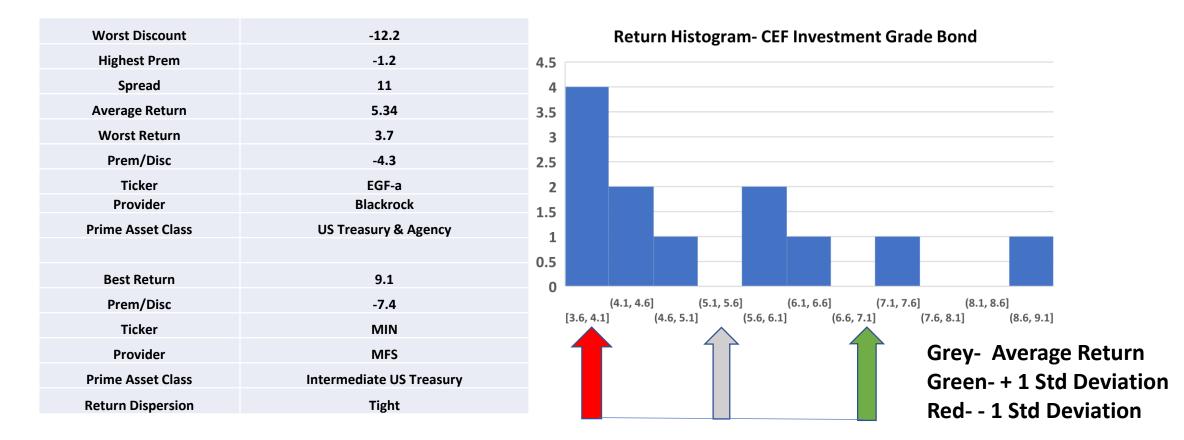


#### Scoring Income and Preferred CEF Funds- Barron's Data



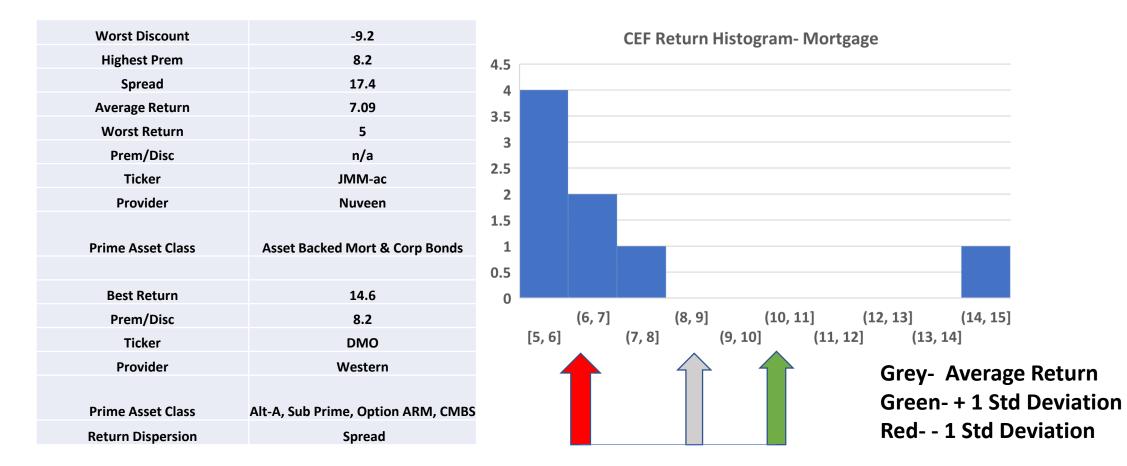
Red- - 1 Std Deviation

#### Scoring Investment Grade CEF Funds- Barron's Data



NO NEGATIVE RETURNS- Beats IEI & IEF UST Vanilla Funds

# Scoring Mortgage CEF Funds- Barron's Data



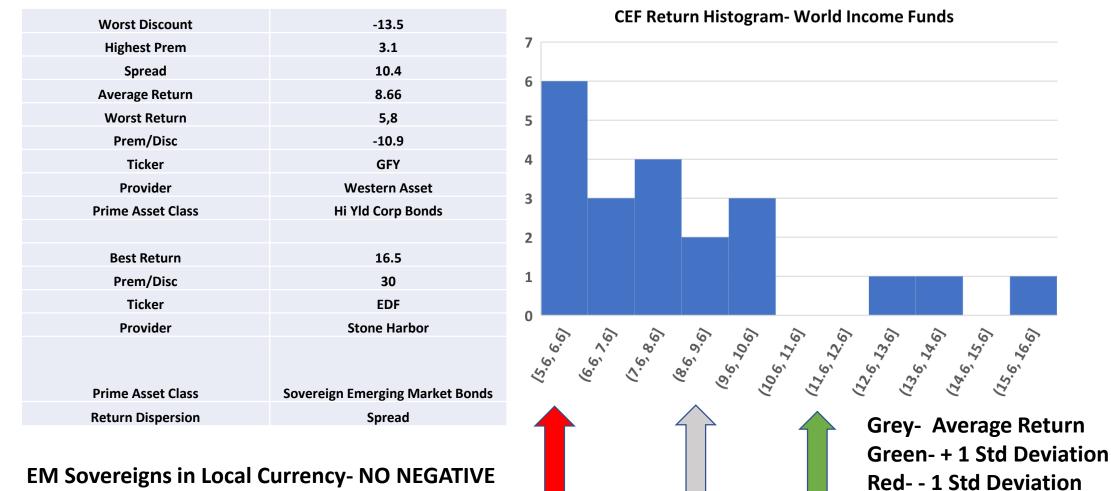
#### No Negative returns

## Scoring High Yield CEF Funds- Barron's Data

Worst Discount	-16.5				CEF Retu	ırn Histog	ram- Higł	n Yield	
Highest Prem	1.7	10							
Spread	18.2	9					9		
Average Return	7.88	8							
Worst Return	4.1	7				6			
Prem/Disc	-1	6				0			
Ticker	JHD-a	5		4	4				
Provider	Nuveen	4		-	-			3	
Prime Asset Class	2019 BB/B Corp Bond	3	2						2
		2							1
Best Return	11.8	1							
Prem/Disc	-5.8	0		(5.1, 6.1]		(7.1, 8.1]		(9.1, 10.1]	(11.1, 12.1]
Ticker	АСР		[4.1, 5.1]	(,]	(6.1, 7.1]	(]	(8.1, 9.1]		.0.1, 11.1]
Provider	Aberdeen							$\mathbf{A}$	Grey- Average
Prime Asset Class	Lower Rated Stocks								Return
<b>Return Dispersion</b>	Tight								Green- + 1 Std
									Deviation
Great as long as	s the economy holds up. Goo	d dist	ribution	, NO					Red 1 Std
NEGATIVE RETI	• •								Deviation

G **NEGATIVE RETURNS** 

# Scoring World Income CEF Funds- Barron's Data



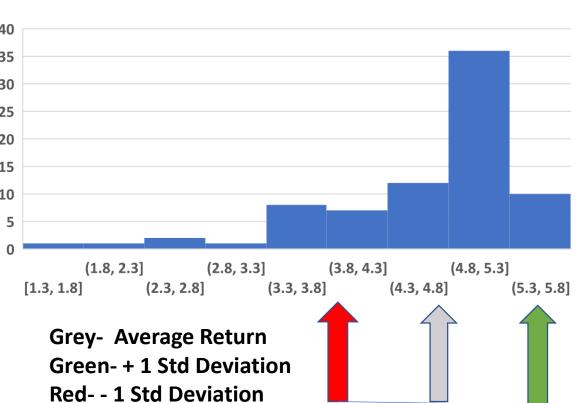
RETURNS

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# Scoring National Muni CEF Funds- per Barron's

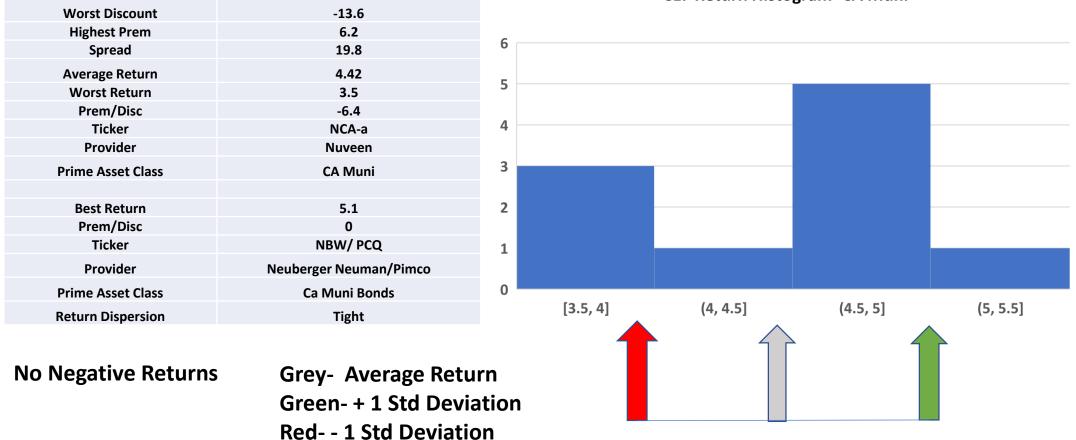
Worst Discount	-12.6	
Highest Prem	6.8	
Spread	19.4	4
Average Return	4.7	
Worst Return	1.9	3
Prem/Disc	-1.4	3
Ticker	NHA-a	
Provider	Nuveen	2
Prime Asset Class	2021 Muni & Tax Exempt Corp	2 1
Best Return	5.6	1
Prem/Disc	n/a	
Tislass	MAV	
Ticker	IVIAV	
Provider	Pioneer	
Provider	Pioneer	

**Muni & Corp Tax Exempts- NO NEGATIVE RETURNS** 



**CEF Return Histogram National Muni** 

# Scoring Single State Muni CEF- Ca only



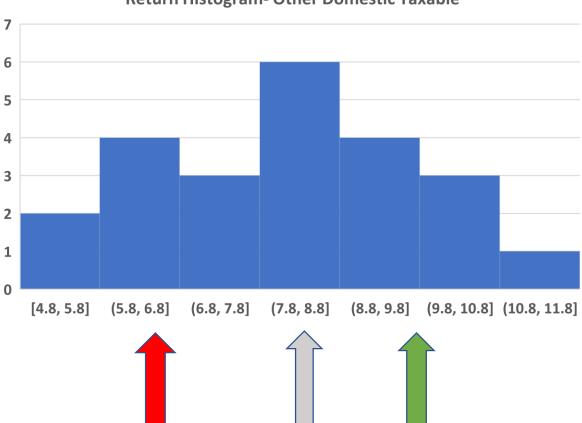
**CEF Return Histogram- CA Muni** 

#### Scoring Other Domestic Taxable CEF Funds- per Barron's

Worst Discount	-13.8
Highest Prem	-3.3
Spread	-10.5
Average Return	8.26
Worst Return	4.8
Prem/Disc	-7.1
Ticker	DUC-a
Provider	Duff & Phelps
Prime Asset Class	BBB Bonds/ Financials/ Util/ MLP
Best Return	11.6
Prem/Disc	-7.1
Ticker	FTF
Provider	Franklin Templeton
Prime Asset Class	Bank Loans/Hi Yld Corp/Agency Bonds
Prime Asset Class Return Dispersion	Bank Loans/Hi Yld Corp/Agency Bonds Tight

**Return Histogram- Other Domestic Taxable** 

Very good statistical distribution. NO NEGATIVE RETURNS. My PTY & PFN are in this basket



# Identifying Key Data about a CEF

- It is extremely important to know what you are buying UPFRONT
- Look in the FACT SHEET before buying to see asset class holdings etc
- Key CEF Data includes> PREM/DISC/HOLDINGS/DISTRIBUTIONS/LEVERAGE/TRACK RECORD/AVG DAILY VOLUME
- Searching on Yahoo gives a menu for most fund tickers that has "Holdings"
- Example SPY (Most common SP 500 ETF)
- Gives some key data- Sector Distribution & Top 10 holdings
- But for a Typical CEF "Holdings" is not in the menu- you get "Financials"
- To Identify content you will likely need to search for the FACT SHEET
- Expect to find high expense fees- my key is TOTAL RETURN

# **CEF Volume is a Factor in Selection**

- HTD Vol approx. 50K/day/ DDF Vol approx. 18K/day/ SPY about 69M/Day
- Q: Why does it matter? A: Bid Ask spread
- But HTD especially has shown resilience in the face of volatility

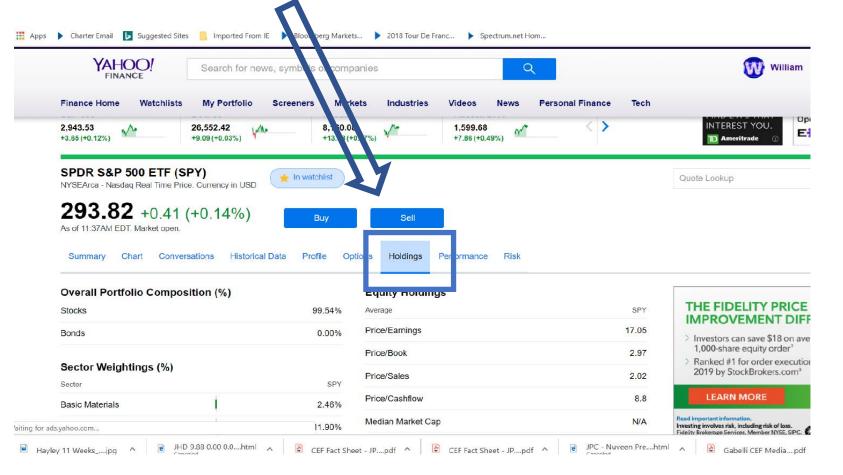


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# SPY Yahoo Display

• Note the "Holdings" Tab in the display- brings up sector distribution and Top TEN holdings. This is typical of most tickers.



# DDF CEF Yahoo Display

#### • Note- "HOLDINGS" is not in the Menu

YAHC		Search for news, sy	/mbols or com	panies			Q		
<b>Delaware Inv</b> NYSE - Nasdaq Rea		vidend and Inc	ome Fund,	Inc. (DD	F) 😭	Add to watch	list		
							-		
<b>13.73</b> -		9%)	Buy	Sell			1		
Summary Ch	art Conversatio	ons Statistics H	listorical Data	Profile	Financials	Analysis	Options	Holders	Sustainability
Previous Close	13.79	Market Cap	105.52M	1D 5	D 1M 6N	A YTD 1Y	5Y Ma	IX 🔟	<b>⊮</b> <sup>≉</sup> Full screen
Open	13.85	Beta (3Y Monthly)	<mark>-0.2</mark> 6						15.00
Bid	13.73 x 1400	PE Ratio (TTM)	47.00		-			-	13.00
Ask	13.75 x 2200	EPS (TTM)	0.29		-				11.00
Day's Range	13.72 - 13.85	Earnings Date	N/A				V		11.00
52 Week Range	9.63 - 14.39	Forward Dividend & Yield	1.06 (8.40%)						9.00
Volume	17,210	Ex-Dividend Date	2019-04-17	May 7,	18		Nov 5, 18	In and Inter	INTERNA.
				ivicity 1			1404 0, 10		

Trade prices are not sourced from all markets

# DDF Fact Sheet Page 2 Data

Edison International

Marsh & McLennan Cos Inc.

Bank of New York Mellon Corp

• To find content get the Fact Sheet. This top performer is well

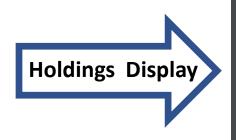
El Paso Energy Capital Trust

Helix Energy Solutions Group Inc.

A Schulman Inc.

Bank of America Corp.

diversified



			2/	2			
Delaware Investme	nts® Div	idend and Income Fun	id, Inc.				
Fact sheet • December 3	1, 2018						
Portfolio							
Top 5 common stocks		Top 5 convertible securities		Top 5 corporate bonds		Top 5 sectors	
Verizon Communications Inc.	2.08%	Vector Group Ltd.	0.24%	Scientific Games International Inc.	0.48%	Pharmaceuticals	10.53%
Pfizer Inc.	2.05%	El Daco Enormy Capital Truet	0 20%		0.1070	REITS	8.36%

0.20%

Ashtead Capital Inc.

0.17% Zekelman Industries Inc.

0.18% Murphy Oil Corp.

0.18% GEO Group Inc.

0.46%

0.45%

0.44%

0.39%

Oil & das

Banks

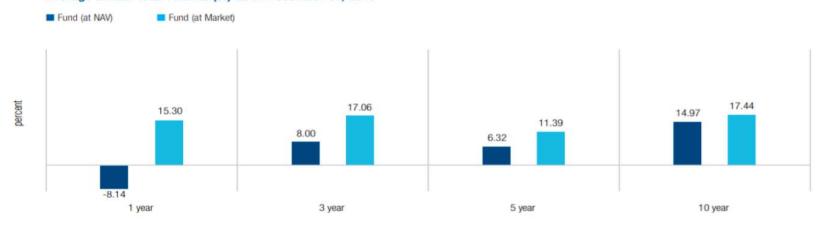
Telecommunications

#### Average annual total returns (%) as of December 31, 2018

1.99%

1.92%

1.91%



The performance quoted represents past performance and does not guarantee future results. Investment return, principal value, and market value of an investment will fluctuate so that shares may be worth more or less than their original cost. Current performance may be lower or higher than the performance quoted.

8.25%

6.79%

5.35%

# A Testimonial on CEF

- Introducing my former IBM associate and great investor- Dave Sloan
- His 2018 CEF results
- His "Preferred" investment style
- How much to invest in CEF
- Why Dave uses CEF in his portfolio
- Suggested CEF asset class

# **CEF Resources**

- Barron's Weekly Fund Section
- Closed End Fund Center
  - https://www.cefa.com/IndustryNews/default.fs
  - <u>https://www.cefa.com/FundSelector/Content/default.fs</u>
- CEF Channel
  - https://www.cefchannel.com/etfs/
- CEF Connect (Nuveen)
  - https://www.cefconnect.com/
- CEF Analyzer
  - <u>https://cefanalyzer.com/</u>
- Morningstar
  - http://screen.morningstar.com/cef-quick-rank/

# **CEF Resources**

- Blackrock
  - <u>https://www.blackrock.com/us/individual/education/closed-end-funds</u>
- Seeking Alpha
  - <u>https://seekingalpha.com/article/4257669-uncovering-shadow-high-yielding-closed-end-funds</u>
  - <u>https://seekingalpha.com/article/4258027-weekly-closed-end-fund-roundup-fax-cuts-big-nhf-rights-offering-announced</u>
- Forbes- How to find Bargains in Closed End Funds
  - <u>https://www.forbes.com/sites/baldwin/2019/05/02/how-to-find-bargains-in-closed-end-funds/#7f72df3828c2</u>
- Forbes- How to find Closed End Fund Bargains
  - https://www.forbes.com/closed-end-funds/#1c240381225c
- Forbes- CEF Energy Partnerships
  - https://www.forbes.com/sites/baldwin/2019/05/02/closed-end-funds-energy-partnerships/#39497e386d59
- Forbes- CEF- Junk Bonds
  - <u>https://www.forbes.com/sites/baldwin/2019/05/02/closed-end-funds-junk-bonds/#b9ad3c04907a</u>
- Forbes- International CEF
  - <u>https://www.forbes.com/sites/baldwin/2019/05/02/closed-end-funds-international/#7ffc0d9f2b49</u>Contrarian Outlook
  - <u>https://contrarianoutlook.com/why-you-need-to-invest-in-closed-end-funds/</u>

# CFA ANALYZER

- Key tools >
  - Ticker search
  - Screener
  - Heat Map
  - Watch Lists
  - Distributions

#### CFA ANALYZER- Heat Map P1- 05032019- Massive RISK ON

(PDI/PTY/PFN)

Data> Ticker/Color proportional to daily return/Relative size/Hover cursor to get key parameters

**CEF Category** 



#### CFA ANALYZER- Heat Map P2- 05032019- Massive RISK ON



AABA (Altaba) + DATA (Hover Cursor)

Last updated May 3rd 2019, 8:00:00 pm. Market data delayed several minutes, Icons made by Text lines from www.flaticon.com is licensed by CC 3.0 BV

# Summary

- CEF cover a wide scope of asset classes and returns can be quite good
- Many resources are available to research and select what's working
- 2018 Equity CEF have wide dispersion
- 2018 CEF fixed income returns quite good
- The current environment has been positive- but stay in touch with events
  - CEF are moved as the market is responding to events
  - Consider Fed day- Market disappointed with no outlook for a rate cut
  - Rates stable and down from last years highs
  - Consider very positive Non Farm Payrolls and GDP looking great
  - Consider mfg orders slumping
  - Some key risks to consider>
    - Trade policy re China- Potential Tariffs vs collapse of trade talks
    - Europe- Brexit unresolved/France yellow Vests
    - Other Geo political risks- Iran/Vz/Oil

# Backup

- Leverage
- Loan Participation Funds
- Continuously offered CEF
- Funds of Funds
- Books on CEF
- Premium Discount track

#### Leverage- Courtesy of Chad Grey + some mods by WLJ

- About 75% of CEFs use leverage to amplify income and returns (23% on average)
- Limit of 1.5x to 2.0x leverage "33%" or "50%" in 40-act terms (confusing convention)
- Generally inexpensive, tax efficient way to borrow
- Structural leverage- Preferred stock, bank debt, private notes
- Portfolio leverage- Repos, short sale proceeds, derivatives
- Discounts may create the best kind of leverage- understand why the discount exists
- Amplification of gains, losses, and income
- Example of leveraged portfolio ...
  - In the event of a 30% decline in portfolio value... Assets Stocks \$200 Liabilities Bank Note \$30 Preferred \$30 Equity Net Assets \$140 Gross Assets \$200 Leverage (40-act) 0.30 Leverage (common sense) 0.43 Assets Stocks \$140 Liabilities Bank Note \$30 Preferred \$30 Equity Net Assets \$80 Gross Assets \$140 Leverage (40-act) 0.43 Leverage (common sense) 0.75 ...
  - The fund would be forced to liquidate \$7 Assets Stocks \$133 Liabilities Bank Note \$23 Preferred \$30 Equity Net Assets \$80 Gross Assets \$133 Leverage (40-act) 0.40 Leverage (common sense) 0.66
  - \_\_\_\_\_
  - Also see <a href="https://seekingalpha.com/article/4161927-stable-yield-closed-end-funds-term-cef-ladder">https://seekingalpha.com/article/4161927-stable-yield-closed-end-funds-term-cef-ladder</a>

#### Loan Participation Fund

 Mutual fund that invests in loans with higher-than-normal interest rates, made usually to stable and successful firms that have low credit-ratings because of their age, industry, or other factors. Although such loans are not investment-grade, they are secured by the firm's assets, and therefore are of higher quality than the junk bonds. Due to their high interest earnings, loan participation funds are able to offer higher-yields than the investment-grade funds. Also called floating rate fund.

Read more: <u>http://www.businessdictionary.com/definition/loan-participation-fund.html</u>

### "Continously Offered CEF" = Interval Funds (Not Covered)

- Interval Funds >>
- An interval fund is a type of <u>investment company</u> that periodically offers to repurchase its shares from shareholders. That is, the fund periodically offers to buy back a stated portion of its shares from shareholders. Shareholders are not required to accept these offers and sell their shares back to the fund.
- Legally, interval funds are classified as <u>closed-end funds</u>, but they are very different from traditional closed-end funds in that:
- Their shares typically do not trade on the secondary market. Instead, their shares are subject to periodic repurchase offers by the fund at a price based on <u>net asset value</u>.
- They are permitted to (and many interval funds do) continuously offer their shares at a priced based on the fund's net asset value.
- An interval fund will make periodic repurchase offers to its shareholders, generally every three, six, or twelve months, as disclosed in the fund's prospectus and annual report. The interval fund also will periodically notify its shareholders of the upcoming repurchase dates. When the fund makes a repurchase offer to its shareholders, it will specify a date by which shareholders must accept the repurchase offer. The actual repurchase will occur at a later, specified date.

https://www.sec.gov/fast-answers/answersmfinterhtm.html

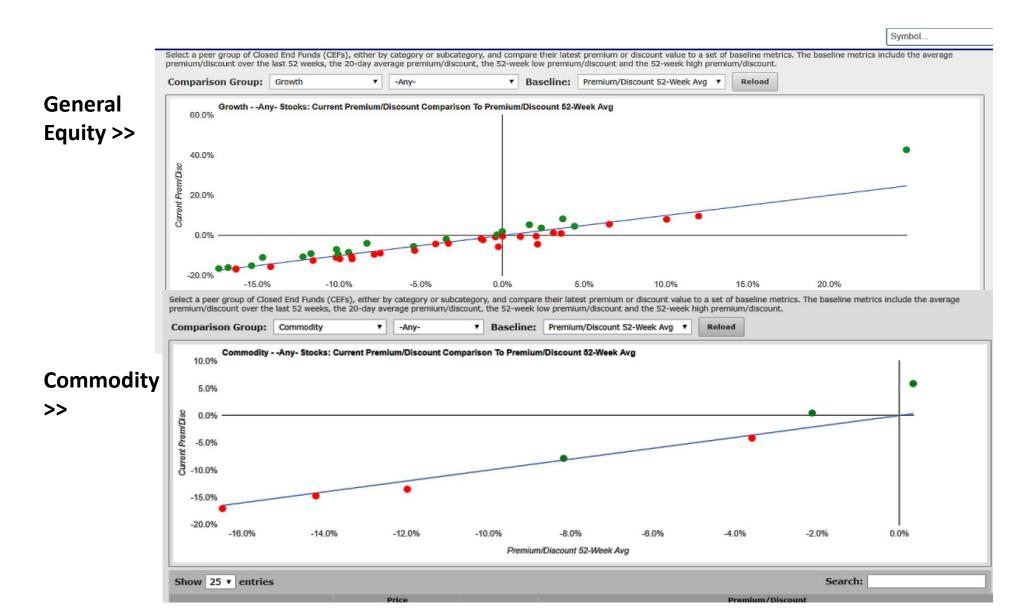
# CEF that hold CEF- "Funds of Funds"

- Several CEF Including exchange traded funds and/or CEF
- PCEF= PCEF includes a broad index of CEFs
- YYY= YYY includes 30 high-yield CEFs that rank highly for liquidity, yield, and discount to net asset value.
- FCEF= Includes CEFs as its underlying holdings. FCEF is considered an 'actively managed' ETF
- All three under perform the SP 500 and have limited life

# Books on CEF- available on Amazon

- Note- Some of the below were written in the early 80's and are quite costly. One alternative is to borrow from a library using "World Cat"
- Thomas Herzfeld
  - Author of 3 or 4 focused on CEF
  - Also creator of the CEF index
- Frank Cappielllo
  - Author of 3 or 4 focused on CEF

## Premium/Discount over 52 Weeks



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